

**REGION OF QUEENS MUNICIPALITY  
REGULAR COUNCIL  
TUESDAY, SEPTEMBER 8, 2015  
9:00 A.M.**

**PRESENT:** Mayor Christopher Clarke, Chair  
Councillor Darlene Norman  
Councillor Bruce Inglis  
Councillor Brian Fralic  
Councillor Jack Fancy  
Councillor Peter Waterman  
Councillor Susan MacLeod  
Councillor Raymond Fiske  
Richard MacLellan, Chief Administrative Officer  
April Whynot-Lohnes, Municipal Clerk  
Christine Watson, Recording / Management Secretary

**1.0 CALL TO ORDER:**

Mayor Clarke called the meeting to order at 9:00 a.m.

**2.0 CHANGES / APPROVAL OF AGENDA:**

**It was moved by Councillor MacLeod and seconded by Councillor Waterman that the Agenda be approved as presented:**

**MOTION CARRIED unanimously.**

**3.0 PRESENTATION(S):**

**3.1 Liverpool Curling Club**

John Armstrong, President, Simon Eldon, Albert Smart and David Chandler were welcomed to Council to present an overview of the Liverpool Curling Club (copy attached to original set of Minutes).

The Liverpool Curling Club has hosted the Canadian Junior Championship, which has funded the club for the last three years. With the dwindling of club membership, the board of directors analyzed the situation and divided into four committees; operational expense, fundraising, membership and building usage. Each committee meets to look at ways to improve membership, reduce power usage, water usage, insurance, and new revenues, and then meet as a whole.

After discussions, Mayor Clarke stated that the Region of Queens supports their initiative and if staff resources are available to help guide in applying for grants and for promoting on Facebook, that we would certainly work with the Curling Club.

**4.0 TABLING OF PETITIONS:**

There were no petitions to come before this meeting.

**5.0 PUBLIC QUESTION / COMMENT SESSION:**

Leon Robertson, 45 College Street, Liverpool

Mr. Robertson commented on the twinning of Highway 103 which was discussed at a previous council meeting indicating he felt this should fall under the provincial and federal governments. He also gave ideas for the celebration of Canada 150 which was

discussed at last Council.

Mr. Robertson commented on the profit made from holding the Blue Rodeo concert, and asked if there would be consideration to estimate the economic spin-off. Mayor Clarke indicated that this is being considered.

David Dagley, 9 Meadow Pond Lane, Liverpool

Mr. Dagley asked if Council could indicate what the timeframe would be to meet with members of the Curling Club.

Mayor Clarke stated that the Recreation Committee and staff will work with members of the Curling Club when mutual times are available to assist with their needs.

Bill Cox, 121 Bog Road, White Point

Mr. Cox commented that from a previous Council meeting it was mentioned about the possibility of implementing an Emergency Plan and asked if this was proceeding and when it would be presented.

Richard MacLellan, CAO, indicated that an Emergency meeting is schedule for this week.

## **6.0 APPROVAL OF MINUTES:**

### **6.1 Council Minutes – August 25, 2015**

**It was moved by Councillor Fiske and seconded by Councillor Fancy:**

**THAT the minutes of the Regular Council meeting held on August 25, 2015 be approved as circulated.**

**MOTION CARRIED unanimously.**

## **7.0 DANGEROUS OR UNSIGHTLY PREMISES:**

There were no items to come before this meeting.

## **8.0 ECONOMIC DEVELOPMENT:**

### **8.1 Rural Internet Update**

Richard Lane, Economic Development Officer, gave an update on the internet access for the rural parts of the county. He indicated that this issue is at the top of their agenda and they are following up with everyone involved.

He said that to date there has been no response to the Region's request from Bell Alliant for an update on their upgrade schedule.

## **9.0 CORPORATE SERVICES:**

There were no items discussed at this meeting.

## **10.0 ENGINEERING AND WORKS:**

### **10.1 Trucking of Bulk Salt Tender – PW08-2015/2016**

**It was moved by Councillor Waterman and seconded by Councillor Fiske:**

**THAT the Council of the Region of Queens Municipality approve that Tender PW08-2015/2016 – Trucking of Bulk Salt be awarded to Van Dyk Excavation & Truckin' for the quoted price of \$37.83 per metric tonne, plus HST, for the 2015/2016 winter season.**

Brad Rowter, Director of Engineering & Works, said that we have used this company in the past and had great service with no problems.

**MOTION CARRIED unanimously.**

10.2 2016, 4x4, ¾ Ton Pick-up Truck – PW07-2015/2016

**It was moved by Councillor Waterman and seconded by Councillor Fiske:**

**THAT the Council of the Region of Queens Municipality approve the purchase of a 2016, 4x4, ¾ Ton Pick-up Truck from Tusk Sales and Service Ltd. at a price of \$35,100.00 + HST.**

Brad Rowter, Director of Engineering & Works, said that this vehicle is a replacement vehicle and is budgeted.

**MOTION CARRIED unanimously.**

**11.0 FINANCE**

There were no items discussed at this meeting.

**12.0 RECREATION AND COMMUNITY FACILITIES:**

12.1 Grants to Organizations - Liverpool Curling Club

**It was moved by Councillor Fralic and seconded by Councillor Inglis:**

**THAT the Council of the Region of Queens Municipality approve a \$250.00 Grant to Organizations to the Liverpool Curling Club under Policy 11.**

Norm Amirault, Director of Recreation and Community Facilities, said that this addresses the need to replace the ramp at the Curling Club and covers 50% of the assessed value of the repairs.

**MOTION CARRIED unanimously.**

**13.0 PLANNING:**

There were no items discussed at this meeting.

**14.0 QUEENS PLACE EMERA CENTRE:**

14.1 2016 Showcase Level Concert Event

**It was moved by Councillor Fancy and seconded by Councillor Fiske:**

**THAT Council of the Region of Queens Municipality:**

1. **Direct staff to plan and budget for a 2016 showcase attraction level concert event;**  
**And further,**
2. **Direct staff to engage with other community stakeholders to develop a framework outlining the municipal roles and responsibilities with respect to developing and supporting events for preparation of the 2016 / 2017 municipal budget and service plan.**

Steve Burns, Manager, QPEC gave an overview from the Blue Rodeo Concert. He indicated that most of the revenue generated was from ticket sales which were at 93% capacity.

Richard MacLellan, CAO, stated in response to Councillor Fralic for an explanation for Item #2 that this would establish the framework on what the Municipality is doing and to clarify how we would support events in Queens County.

**MOTION CARRIED unanimously.**

#### **15.0 REPORTS:**

There were no items discussed at this meeting.

#### **16.0 OTHER:**

- 16.1 Municipal Service Planning & Budgeting 2016/2017, Strategic Priorities Process

**It was moved by Councillor Norman and seconded by Councillor Fralic:**

**THAT the Region of Queens Municipality Council approve the proposed strategic planning process outlined in this report to guide the development of municipal service delivery and budget preparation.**

Richard MacLellan, CAO, explained the process for developing a strategic plan and the benefits of establishing short and long term goals. This process will bring focus to the budgeting process and ensure Staff and Council have aligned expectations.

**MOTION CARRIED unanimously.**

- 16.2 Canada 150 – Terms of Reference

**It was moved by Councillor Norman and seconded by Councillor Fiske:**

**THAT the Council of the Region of Queens Municipality approves the proposed Terms of Reference as presented for a citizen advisory committee with respect to the recommendation and development of Canada 150 Fund projects.**

Mayor Clarke explained that this item is follow-up to the last Council meeting. In response to a question on how the citizens will be made aware of this committee, Mayor Clarke indicated that staff will be tasked to either advertise or publish on Facebook.

**MOTION CARRIED unanimously.**

**17.0 IN-CAMERA ITEMS**

It was moved by Councillor Fancy and seconded by Councillor Waterman that the proceedings go "In-Camera" at 10:40 a.m. to discuss the following:

17.1 In-Camera – Legal Advice, MGA 22(2)g

**MOTION CARRIED unanimously.**

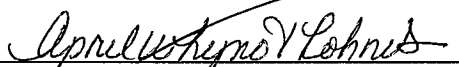
It was moved by Councillor Fralic and seconded by Councillor MacLeod that the proceedings come out of "In-Camera" at 10:50 a.m.

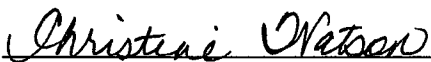
**MOTION CARRIED unanimously.**

**18.0 ADJOURNMENT**

There being no further business, the meeting adjourned at 10:50 a.m.

  
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Mayor Christopher Clarke, Chair

  
\_\_\_\_\_  
April Whynot-Lohnes, Municipal Clerk

  
\_\_\_\_\_  
Christine Watson, Recording / Management Secretary

Date Approved: September 22, 2015

Liverpool Curling  
Club

PRESENTATION TO THE REGION OF QUEENS  
08-SEP-2015



3.1



## A Vision For The Future

- ▶ Moving away from the perception of exclusivity.
- ▶ Changing our focus from being a club to a community organisation.
- ▶ A place to come and curl, but also a destination for social events and entertainment.
- ▶ Something for all age ranges and families.
- ▶ Partnerships with other community groups

# What Are We Doing?

1. Reducing our operating costs
  - ▶ Power savings through equipment reconfiguration
  - ▶ Working with Efficiency Nova Scotia
2. Increasing our membership base
  - ▶ Commercial league
  - ▶ Teams
  - ▶ Junior groups
3. Developing new revenues by diversifying the way the building is used
  - ▶ Catered events – wedding receptions, group meetings, suppers for others
  - ▶ Dog training, ball hockey in the ice shed
  - ▶ Vendor events
  - ▶ Musical jam nights



# Our Current Financial Position

## Monetary Assets

Current account balance  
 Junior program funds  
 Junior event 2014 balance  
 NS Power credit  
**Total**

2,600.00  
 8,000.00  
 10,000.00  
 1,200.00  
**21,800.00**

## The Gap

Projected balance

-17,400

## Measures to close the gap

Reduce power costs through plant changes  
 Remove water and snow removal cost  
 Membership revenue (50)  
**Total**

10,000  
 4,000  
 15,000  
**29,000**

## Estimated Operating Costs 2015-16

Power (plant + domestic)  
 Insurance  
 Water  
 Eastlink  
 Oil  
**Total**

32,000.00  
 5,500.00  
 3,100.00  
 2,000.00  
 4,400.00  
**47,000.00**

If we can realise these cost reductions and membership revenue figures we will have an operating surplus of

**11,600**

This will allow us to run for the 2015-16 season, but we need to raise funds throughout the year to provide funds for the following season in order to continue.

To put us back into the same position in September 2016 as we are currently at we need to raise an additional

**10,200**

# How Can The Region Work With Us?

- ▶ Our challenge in the coming year is to buy time to develop a sustainable financial base.
- ▶ We would like to work with The Region to explore ways in which we can;
  1. Remove the cost of Water supply
  2. Get the best deal on our Insurance costs
  3. Remove the cost of snow removal
- ▶ We have very little experience with accessing funding that may be available to us for improvements, and would like to make use of the expertise that exists to explore options.