Region of Queens Municipality

Nova Scotia, Canada











COMMUNITY PROFILE

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Region of Queens Municipality

Geographic:



Queens County is on the South Shore of Nova Scotia, Canada. Only 90 minutes from an international airport, one of the deepest ice-free ports in the world, and a major rail hub, Queens County enjoys ready access to North and South America, Europe, and the Far East.

Total provincial population: **969,628**

Total municipal population: **11,189**



74.5% of the residential labour force work in Queens County

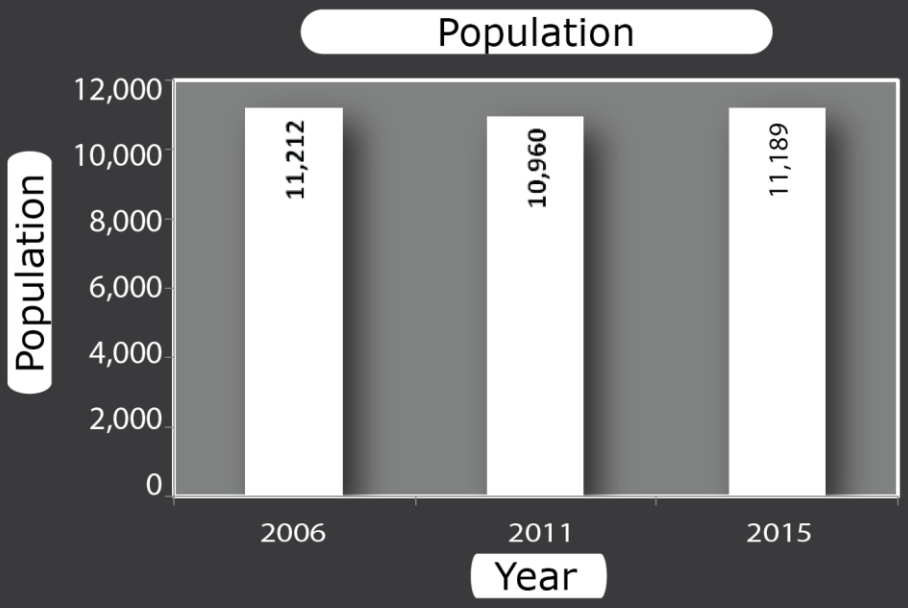


25.5% of the residential labour force commute outside Queens County

McSWEENEY
inspiring economic sustainability

Demographics:

Queens County has shown a slight decline in population since 2006. The local residents are less likely to move than the provincial average. The municipality has an older popluation than the provincial average.



-0.7%

54 Median Age

Nova Scotia median age is 45

Average value of dwelling $175,000

Mobility 6.6%

Residents that had moved within the previous year

Mobility 25.7%

Residents that had moved within the previous 5 years

51.0% 49.0%

Population by Gender

Labour Force:

Participation

53.2%

Employment

47.5%

Unemployment

10.6%

Income levels for Queens County are lower than the provincial average. Employment rates and workforce participation rates are below the provincial average, while unemployment is above the provincial average.
Health Care & Social Assistance and Manufacturing are the largest sectors in terms of employment by industry and occupation.

Median household income

$53,479

Average household income

$62,243

Key Sectors by Industry

Health Care & Social Assistance	Manufacturing	Retail Trade	Accommodation & Food	Agriculture, Forestry, Fishing & Hunting

Key Sectors by Occupation

Sales & Service	Trades, Transport & Equipment Operators & Related	Business, Finance & Administration	Education, Law & Social, Community & Government Services

Port Mersey
COMMERCIAL PARK

QUEENS COUNTY

Work-well, Live-well Philosophy in the Region

❖

Population: 11,132

❖

Close proximity to the Port of Halifax, Halifax Stanfield International Airport and Halifax CN Intermodal Terminal

❖

Close proximity to major North American and European shipping routes

❖

The workforce is known for its trade & technical skills

❖



General Property Description



This former thermo mechanical pulp (TMP) mill complex is an excellent development opportunity. The brownfield industrial property has 86 acres with an additional 13 acres of cleared lands. In addition to on-site warehousing, storage facilities, several existing structures and mobile equipment, there is a fully functional dock. The dock itself is 168 metres (550 feet) in length and varies in width between 8.5 and 25 metres (28 - 82 feet). In addition, the storage warehouse, which forms part of the dock structure, provides approximately 50,000 square feet of storage space. Water depth at the dock is between 7 - 8 metres (23 - 26 feet). Ongoing maintenance of the dock is being undertaken to ensure the original design loads can be handled. The site is a MARSEC facility.

For further information please contact:
Nova Scotia Lands Inc.
PO Box 430
Sydney, Nova Scotia B1P 6H2
Phone: 902-564-7959
Fax: 902-564-7903

To arrange a site visit please contact:
Tim Crowe, PMP
General Site Coordinator
77 Innovation Avenue, Brooklyn, NS
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Email: tim.crowe@novascotia.ca

www.regionofqueens.com

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PROPERTY HIGHLIGHTS

Over six hundred feet of docking space

24-hour security & CCTV security camera system

Variety of industrial equipment on-site, including fork lifts and cranes

Large supply of usable water (both industrial and potable). With close proximity to the Emera-owned Brooklyn Power Corporation biomass generator, there is a hard connection to the site through an 18" steam line operating at 190 PSIG. There is the capability to supply 50,000 lb/hour (average) steam (100,000 lb/hour peak) to tenants opting to locate within the Port Mersey Commercial Park, who are interested in making best use of steam energy.

138KV power transmission line on site

24/7 service and access

Management, logistics and labour force are available

Industrial services, including qualified trades, rigging and tackle gear available

Fully serviced with modern facilities surrounding the site

The site is less than 5km to a 100 series highway via well maintained secondary highway



LEGEND

- Warehouse/Flexible Space
- Office/ Amenities/ Machine Shop
- Office/ Laboratory/ Manufacturing
- Effluent Treatment
- Substation

1 Introduction

Welcome to Queens!

The Region of Queens Municipality, informally known as "Queens County", is just a short step away from the entire world. Our prime location - only 90 minutes from an international airport, major rail hub, and one of the deepest ice-free ports in the world - connects us with Europe, South America, the Far East, and the rest of North America. This ready global access gives businesses in Queens a competitive edge, and also makes it easy for tourists to visit the area.

The advantages of our geographic location apply closer to home, too. Queens is within easy driving distance of some of the best post-secondary educational institutions in Canada - which may help explain why over half of Queens County residents (population aged 25 to 64 years) have a post-secondary certificate or degree, and one-fifth of our residents (population aged 25 to 64 years) have a trades certificate.

Queens also has state-of-the-art schools, a dedicated and hard-working labour force, affordable housing, and a quality of life second to none. But that's just a partial list - there's so much more that Queens County has to offer. That's why we've put together this community profile, which is a comprehensive source of information about the region's demographics, tax rates, labour information, business resources, climate data, recreation facilities, and more.

The Region of Queens Municipality is made up of close to fifty communities, large and small. But no matter where you go in Queens County, its historic sites, natural wonders, thriving arts scene, mild climate, and easy access to excellent health care make it a fantastic place to live, work, and thrive. Once you've finished looking through this community profile, we're sure you'll agree: whether you're living here, working here, or just passing through, Queens County is *THE* place to be.

Table 1: Queens County Geographic Information

	Metric	Imperial
Land	2760 km^2	1066 mi^2
Coastline	220 km	137 mi
Lakes	347 km^2	134 mi^2
Protected Lands/ Special Places	19.2 %	19.2 %

Source: Region of Queens Municipality

1.1 Fast Facts

What makes Queens County so attractive to businesses, residents, and visitors alike? Here's just a partial list:

- Competitive commercial tax rates
- Industrial zoned Greenfield and Brownfield sites
- Affordable warehousing
- Excellent power grid access
- Three-phase power
- Fibre Op high-speed Internet
- Ice-free port with proximity to shipping routes
- Region serviced by a modern 100-Series highway system
- High quality and affordable labour force
- Affordable industrial/commercial real estate
- Affordable housing
- One of the most temperate climates in Canada
- First-rate attentive health care, with a new and expanded hospital
- Modern schools, including a new state-of-the-art middle school
- Choice lifestyle facilities and services
- A multitude of scenic trails, byways, and pristine beaches.



1.2 Location

Queens County is located in the South Shore region of Nova Scotia, on Canada's eastern coast, in the Atlantic Time Zone (GMT-4).

Nova Scotia is halfway between North America's west coast and Europe, and is no more than four time zones away from most cities in the Western Hemisphere. This latter fact allows companies based in Queens County to conduct business with Western Europe, North America, and South America on the same business day - a distinct competitive advantage.

Queens County is only 90 minutes from Nova Scotia's provincial capital, Halifax, with its international airport, deep-water port, and North American rail hub. Closer to home, a local airport and year-round port facilities are also available right here in Queens.

Figure 1: Queens County Location Map



See Appendix 2 for Queens County Road Map.

1.3 Climate

Queens County is 2,760 km^2 (1,066 mi^2) in size, and has a diverse geography. Some communities sit on the Atlantic Ocean's shoreline, while others lie further inland; these differences can lead to localized weather patterns. But overall, Queens County's proximity to the ocean provides a temperate climate that features mild winters, comfortable summers, and a long autumn season. In fact, Queens is home to one of the most moderate climates in Canada.

Table 2: Queens County Average Temperature[1]

Temperature	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Daily Average	-4.6°C	-3.6°C	0.2°C	5.6°C	11.0°C	16.1°C	19.4°C	19.2°C	15.2°C	9.4°C	4.7°C	-0.9°C
	23.7°F	25.5°F	32.4°F	42.1°F	51.8°F	61.0°F	66.9°F	66.6°F	59.4°F	48.9°F	40.5°F	30.4°F
Standard Deviation	2.5	2	1.4	1.1	1.1	1	1.1	1	1.2	1.3	1.1	2.1
Daily Maximum	0.2°C	1.2°C	4.9°C	10.5°C	16.8°C	22°C	25°C	24.8°C	20.7°C	14.4°C	8.6°C	3.2°C
	32.4°F	34.2°F	40.8°F	50.9°F	62.2°F	71.6°F	77.0°F	76.6°F	69.3°F	57.9°F	47.5°F	37.8°F
Daily Minimum	-9.3°C	-8.4°C	-4.6°C	0.7°C	5.3°C	10.2°C	13.8°C	13.5°C	9.7°C	4.5°C	0.7°C	-4.9°C
	15.3°F	16.9°F	23.7°F	33.3°F	41.5°F	50.4°F	56.8°F	56.3°F	49.5°F	40.1°F	33.3°F	23.2°F

Source: Environment Canada, Liverpool Big Falls Weather Station, http://bit.ly/1hZRQxz

Table 3: Queens County Average Precipitation[2]

Precipitation		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Rainfall	mm	91	84.8	115.9	113.9	102.4	97.4	97.6	90.8	108.0	127.7	158.9	117.3
	in	3.6	3.3	4.6	4.5	4.0	3.8	3.8	3.6	4.3	5.0	6.3	4.6
Snowfall	cm	56.5	38.3	36.7	9.5	0.2	0	0	0	0	0	7.4	32
	in	22.2	15.1	14.4	3.7	0.1	0	0	0	0	0	2.9	12.6
Precipitation	mm	147.5	123.1	152.6	123.5	102.6	97.4	97.6	90.8	108.0	127.7	166.3	149.3
	in	5.8	4.8	6.0	4.9	4.0	3.8	3.8	3.6	4.3	5.0	6.5	5.9

Source: Environment Canada, Liverpool Big Falls Weather Station, http://bit.ly/1hZRQxz

[1] Annual average, 1981-2010
[2] Annual average, 1981-2010

2 Demographics

2.1 Population Size and Growth

Table 4: **Population Change**

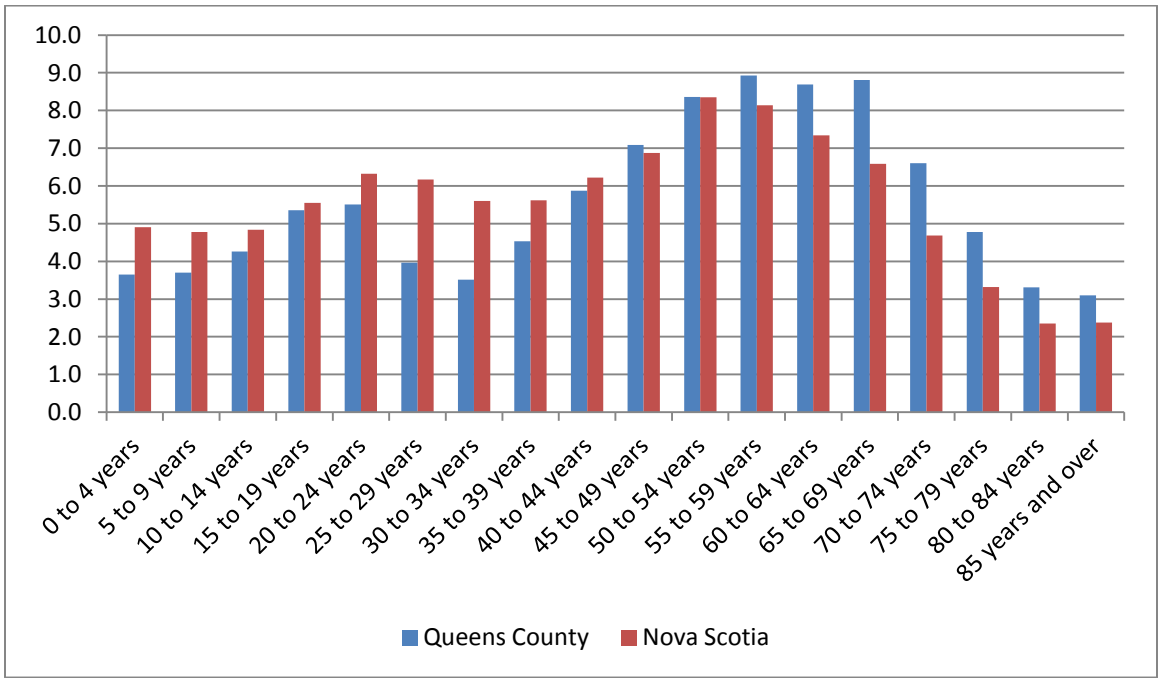
	2001	2006	2011	2015*
Queens County Population Count	11,723	11,212	10,960	11,189
% Change from Previous Census	-	-4.4%	-2.2%	-
	2001	**2006**	**2011**	**2015***
Nova Scotia Population Count	908,007	913,462	921,727	969,628
% Change from Previous Census	-	0.6%	0.9%	-

Source: Statistics Canada 2001, 2006 and * Estimated Manifold Data Mining Inc. Superdemographics 2015.

2.2 Age Profile

In 2015, Queens County had a slightly more mature population than the rest of the province. The average age in the county was 47.8, compared to 43.2 for Nova Scotia, and the median age was 54.5, compared to the provincial median of 45.0.

Figure 2: Age Distribution Chart, 2015



Source: McSweeney & Associates from Manifold Data Mining Inc. Superdemographics 2015.

Table 5: Age Distribution, 2015

Characteristics	Queens County	Queens County (%)	Nova Scotia (%)
Total Population	**11,189**	**-**	**969,628**
Age		**%**	**%**
0 to 4 years	408	3.6	4.9
5 to 9 years	414	3.7	4.8
10 to 14 years	477	4.3	4.8
15 to 19 years	599	5.4	5.5
20 to 24 years	616	5.5	6.3
25 to 29 years	443	4.0	6.2
30 to 34 years	393	3.5	5.6
35 to 39 years	507	4.5	5.6
40 to 44 years	657	5.9	6.2
45 to 49 years	793	7.1	6.9
50 to 54 years	935	8.4	8.4
55 to 59 years	999	8.9	8.1
60 to 64 years	972	8.7	7.3
65 to 69 years	986	8.8	6.6
70 to 74 years	739	6.6	4.7
75 to 79 years	535	4.8	3.3
80 to 84 years	370	3.3	2.3
85 years and over	347	3.1	2.4

Source: McSweeney & Associates from Manifold Data Mining Inc. Superdemographics 2015.

2.3 Language Characteristics

Most people speak English in Queens County. Four percent of Queens County residents identify themselves as bilingual, a lower percentage than the Nova Scotia average of 10.3%.

Table 6: Language Characteristics, 2015

Characteristics	Queens County	Queens County (%)	Nova Scotia (%)
Total population	11,189		969,628
English only	10,732	95.9	89.5
French only	5	0.0	0.1
English and French	451	4.0	10.3
Neither English nor French	0	0.0	0.2

Source: McSweeney & Associates from Manifold Data Mining Inc. Superdemographics 2015.

2.4 Mobility Characteristics

Residents in Queens County love where they live, as evidenced by lower mobility rates compared to the rest of the province. Estimates indicate that people moving to Queens County are most often moving from another community within Nova Scotia.

Table 7: Queens County Mobility Rates, 2014

Characteristics	Queens County	Queens County (%)	Nova Scotia (%)
Mobility status – place of residence one year ago			
Total population 1 year and over[3]	11,132		958,509
Non-movers[4]	10,400	93.4	88.3
Movers[5]	732	6.6	11.7
Non-migrants[6]	420	3.8	7.3
Migrants[7]	312	2.8	4.4
Migrants within Canada	312	2.8	3.8
Migrants within Nova Scotia	229	2.1	2.2
Migrants from outside Nova Scotia	83	0.7	1.7
Migrants from outside Canada	0	0.0	0.6
Mobility status – place of residence status five years ago			
Total population 5 years and over	11,132		958,509
Non-movers	8,274	74.3	66.4
Movers	2,858	25.7	33.6
Non-migrants	1,810	16.3	19.3
Migrants	1,048	9.4	14.4
Migrants within Canada	917	8.2	12.3
Migrants within Nova Scotia	537	4.8	6.3
Migrants from outside Nova Scotia	381	3.4	6.0
Migrants from outside Canada	131	1.2	2.0

Source: McSweeney & Associates from Manifold Data Mining Inc. Superdemographics 2014.

[3]Refers to the relationship between a person's usual place of residence on Census Day and his or her usual place of residence one year earlier. A person is classified as a non-mover if no difference exists. Otherwise, a person is classified as a mover and this categorization is called Mobility status (1 year ago). Within the category of movers, a further distinction is made between non-migrants and migrants; this difference is called migration status.

[4] Non-movers are persons who, on Census Day, were living at the same address as the one at which they resided one year earlier.

[5] Movers are persons who, on Census Day, were living at a different address from the one at which they resided one year earlier.

[6] Non-migrants are movers who, on Census Day, were living at a different address, but in the same census subdivision (CSD) as the one they lived in one year earlier.

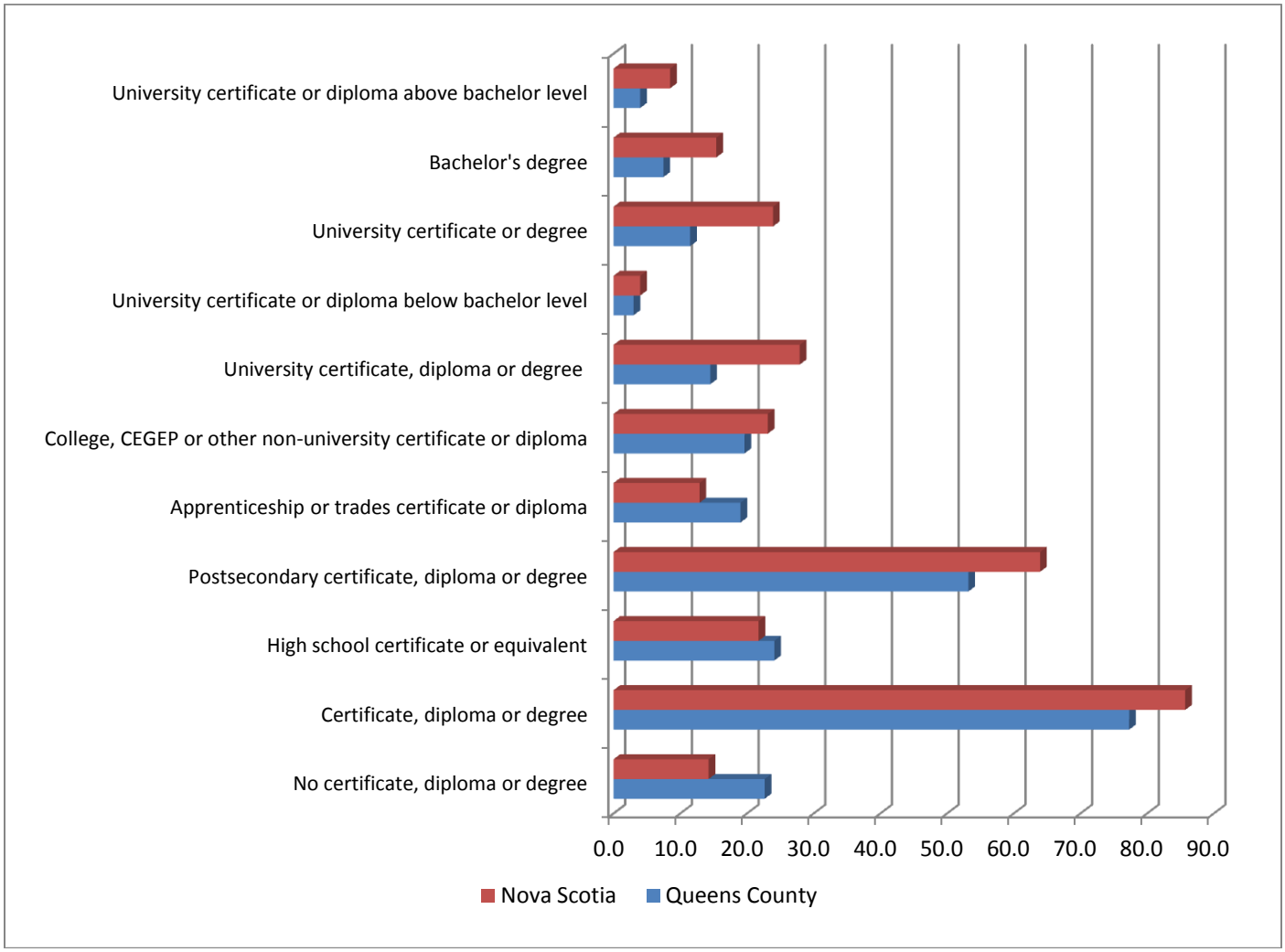
[7] Migrants are movers who, on Census Day, were residing in a different CSD one year earlier (internal migrants) or who were living outside Canada one year earlier (external migrants).

2.5 Level of Education

Nova Scotia is home to ten universities and thirteen community college campuses. Year after year, Nova Scotia's universities are awarded top honours by *Maclean's Guide to Canadian Universities*. The publication has also consistently ranked three Nova Scotia universities among the top ten undergraduate universities in Canada.

According to 2015 statistics, over 53% of Queens County residents between the ages of 25 - 64 years have a post secondary certificate, diploma or degree. The percentage of people with an apprenticeship, trades certificate, or diploma is slightly higher than the Nova Scotia average.

Figure 3: Educational Attainment, 2015



Source: McSweeney & Associates from Manifold Data Mining Inc. Superdemographics 2015.

Table 8: Educational Attainment, 2015

Characteristics[8]	Queens County	Queens County (%)	Nova Scotia (%)
Total population (25 to 64 years)	5,698	100.0	100.0
No certificate, diploma or degree	1,292	22.7	14.3
Certificate, diploma or degree	4,406	77.3	85.7
High School certificate or equivalent	1,374	24.1	21.8
Postsecondary certificate, diploma or degree	3,032	53.2	64.0
Apprenticeship or trades certificate or diploma	1,086	19.1	12.90
College, CEGEP or other non-university certificate or diploma	1,120	19.7	23.1
University certificate, diploma or degree	827	14.5	27.9
University certificate or diploma below bachelor level	172	3.0	4.0
University certificate or degree	655	11.5	23.9
Bachelor's degree	427	7.5	15.4
University certificate or diploma above bachelor level	228	4.0	8.5

Source: McSweeney & Associates from Manifold Data Mining Inc. Superdemographics 2015.



[8] By highest certificate, diploma or degree obtained.

2.6 Income

In 2014[9], the average and median total income levels were lower in Queens County than in Nova Scotia.

Table 9: Total Income Levels, 2014

Characteristic	Queens County	Queens County (%)	Nova Scotia (%)
Total Income of population 15 years and over (2014 data)	9,890	100.0	828,846
Without income	565	5.7	4.6
With income	9,325	94.3	95.4
Under $5,000	948	9.6	8.0
$5,000 to $9,999	1,023	10.3	8.7
$10,000 to $14,999	1,086	11.0	8.9
$15,000 to $19,999	1,238	12.5	10.0
$20,000 to $29,999	1,167	11.8	14.2
$30,000 to $39,999	1,317	13.3	12.7
$40,000 to $49,999	910	9.2	9.7
$50,000 to $59,999	635	6.4	7.1
$60,000 to $79,999	511	5.2	8.4
$80,000 to $99,999	252	2.5	4.1
$100,000 and over	239	2.4	3.6
$100,000 to $124,999	173	1.7	1.9
$125,000 and over	65	0.7	1.7
Characteristic	**Queens County**		**Nova Scotia**
Median total income $	$25,574		$30,771
Average total income $	$33,834		$40,550

Source: McSweeney & Associates from Manifold Data Mining Inc. Superdemographics 2015 (2014 incomes).

[9]Please note that the 2015 Manifold data uses 2014 income data, as it is the most recent income information available.

Income data from 2014 indicates that the average and median incomes for households in Queens County were lower than the provincial average.

Table 10: Household[10] Income Levels, 2014

Characteristic	Queens County	Queens County (%)	Nova Scotia (%)
Total number of private households (by income in 2014)	**5,067**		**417,374**
Under $5,000	133	2.6	2.5
$5,000 to $9,999	178	3.5	3.1
$10,000 to $14,999	248	4.9	3.8
$15,000 to $19,999	438	8.6	6.3
$20,000 to $29,999	505	10.0	9.5
$30,000 to $39,999	636	12.6	10.3
$40,000 to $49,999	506	10.0	10.0
$50,000 to $59,999	568	11.2	9.7
$60,000 to $79,999	727	14.3	13.0
$80,000 to $99,999	603	11.9	11.5
$100,000 to $124,999	243	4.8	9.2
$125,000 to $149,999	151	3.0	5.3
$150,000 and over	131	2.6	5.6
Characteristic	**Queens County**		**Nova Scotia**
Median household income	$53,479		$57,570
Average household income	$62,243		$75,594

Source: McSweeney & Associates from Manifold Data Mining Inc. Superdemographics 2015 (2014 incomes).



[10]Statistics Canada "Household" refers to a person or group of persons who occupy the same dwelling and do not have a usual place of residence elsewhere in Canada or abroad. The dwelling may be either a collective dwelling or a private dwelling. The household may consist of a family group such as a census family, of two or more families sharing a dwelling, of a group of unrelated persons or of a person living alone. Household members who are temporarily absent on reference day are considered part of their usual household.

3 Labour Force and Employment

3.1 Key Indicators

Queens County is home to a labour force of more than 5,000 people, with over 50,000 people of working age living within an hour's drive of the county. As illustrated in the table below, the county's labour participation rate and employment rate are both lower than the corresponding average rates for the average for Nova Scotia. The unemployment rate in Queens County is slightly above that of the province.

Table 11: Labour Force[11]Characteristics, 2015

Characteristic	Queens County	Labourshed*	Nova Scotia
Total population, aged 15 years and older	9,890	52,681	828,846
In the labour force[12]	5,258	31,100	527,053
Employed	4,700	28,252	479,240
Unemployed	558	2,849	47,813
Not in the labour force	4,633	21,581	30,793
Participation rate %	53.16	59.03	63.59
Employment rate %	47.52	53.63	57.82
Unemployment rate %	10.61	9.16	9.07

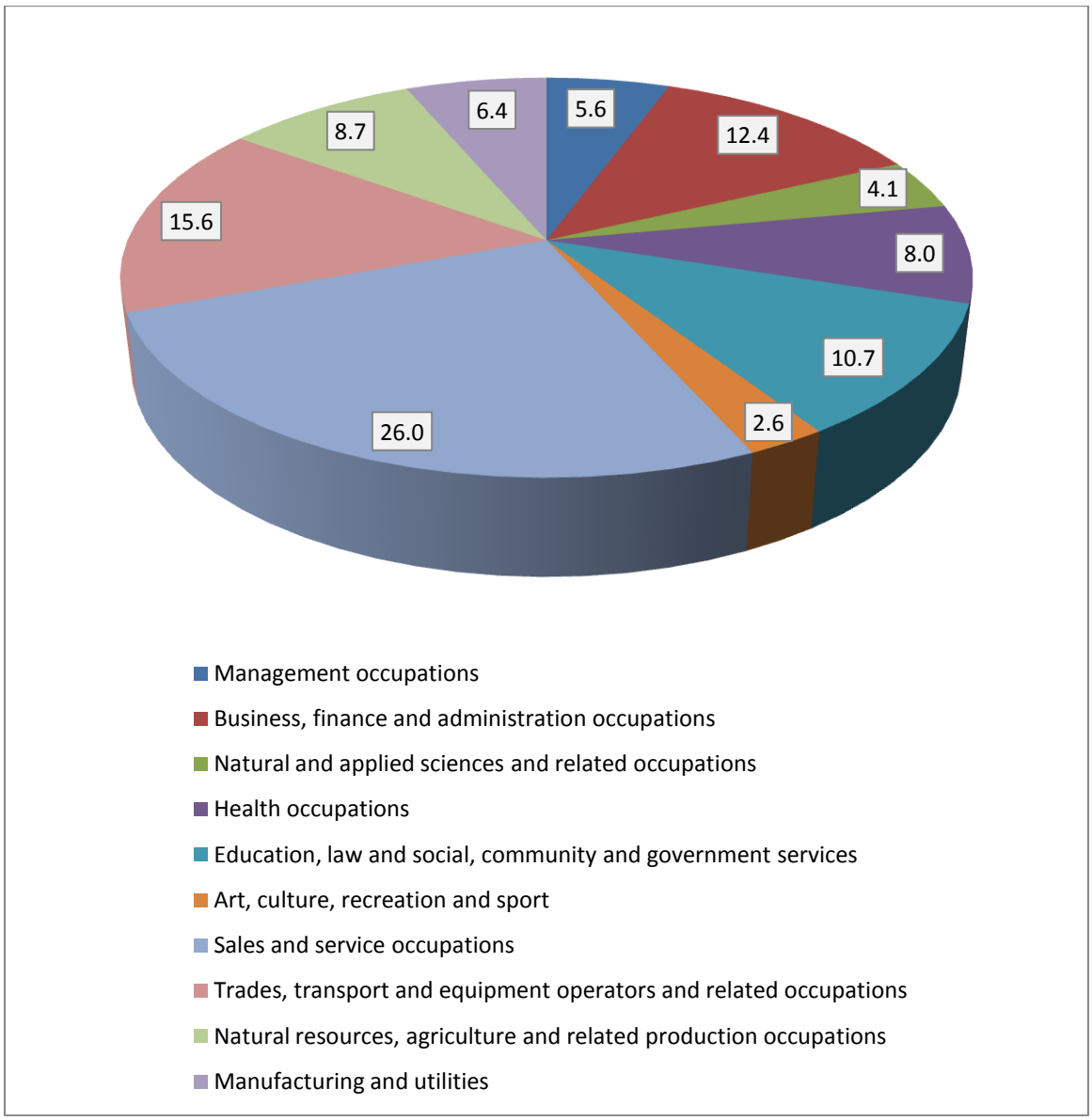
*The Labourshed uses 2011 Census data from neighbouring communities of Lunenburg MD, Bridgewater T, and West Hants MD in addition to Queens County 2015 data from Manifold Data Mining Inc. Superdemographics 2015.
Source: McSweeney & Associates from Manifold Data Mining Inc. Superdemographics 2015.

[11]Participation rate % = labourforce/total population aged 15 and over
Employment rate % = employed/total population aged 15 and over
Unemployment rate % = unemployed/labourforce
[12] Labour force - Refers to persons who were either employed or unemployed.
Unemployed - Refers to persons 15 years and over, excluding institutional residents, who, during the week (Sunday to Saturday) prior to Census Day (May 16, 2006), were without paid work or without self-employment work and were available for work and either:
(a) had actively looked for paid work in the past four weeks;
(b) were on temporary lay-off and expected to return to their job;
(c) had definite arrangements to start a new job in four weeks or less.
Participation rate - Refers to the labour force expressed as a percentage of the population 15 years and over excluding institutional residents.
Employment rate - Refers to the number of persons employed expressed as a percentage of the total population 15 years and over excluding institutional residents.
Unemployment rate - Refers to the unemployed expressed as a percentage of the labour force.

3.2 Labour Force by Occupation

Labour occupational data shows that the sales and service sector has the most workers (26%) in the county. A substantial percentage of the labour force (16%) works as a tradesperson, transport and equipment operator, or in a related occupation.

Figure 4: Labour Force by Occupation[13], 2015



Source: McSweeney & Associates from Manifold Data Mining Inc. Superdemographics 2015.

[13] Percentage calculated based on all occupations excludes Occupation-Not Applicable.

Table 12: Labour Force by Occupation, 2015

Characteristic	Queens County	Queens County (%)	Nova Scotia (%)
Total labour force 15 years and over by occupation	5,258		527,053
Occupation - Not applicable	151	2.87	2.1
All occupations	5,106	100.0	100.0
Management occupations	286	5.60	10.20
Business, finance and administration occupations	633	12.40	14.90
Natural and applied sciences and related occupations	208	4.07	6.00
Health occupations	406	7.95	7.09
Occupations in education, law and social, community and government services	548	10.73	12.95
Occupations in art, culture, recreation and sport	131	2.57	2.36
Sales and service occupations	1,327	25.99	24.49
Trades, transport and equipment operators and related occupations	798	15.63	14.43
Natural resources, agriculture and related production occupations	443	8.68	3.79
Occupations in manufacturing and utilities	327	6.40	3.80

Source: McSweeney & Associates from Manifold Data Mining Inc. Superdemographics 2015.

3.3 Labour Force by Industry

The largest percentage of resident labour force in Queens County is employed in the Health Care and Social Assistance Industry and Manufacturing industry, which each accounts for 13% of the county's labour force.

For more in-depth information on the labour force, see "The Lunenburg Queens Shelburne Workforce Advantage" (January 2014) http://www.regionofqueens.com/business/investment/workforce.

Table 13: Labour Force by Industry, 2015

Characteristic [14]	Queens County	Queens County (%)	Nova Scotia (%)
Total labour force 15 years of age and over, by industry	**5,258**	**100.0**	**527,053**
Industry - Not applicable	151	2.9	2.0
All industries	5,106	97.1	98.0
11 Agriculture, forestry, fishing and hunting	410	7.8	3.7
21 Mining and oil and gas extraction	0	0.0	0.7
22 Utilities	60	1.1	0.6
23 Construction	389	7.4	6.7
31-33 Manufacturing	683	13.0	7.0
41 Wholesale trade	44	0.8	3.2
44-45 Retail trade	570	10.8	12.7
48-49 Transportation and warehousing	140	2.7	4.0
51 Information and cultural industries	65	1.2	2.0
52 Finance and insurance	116	2.2	3.3
53 Real estate and rental and leasing	33	0.6	1.4
54 Professional, scientific and technical services	115	2.2	4.9
55 Management of companies and enterprises	0	0.0	0.0
56 Administrative and support, waste management and remediation services	366	7.0	4.9
61 Educational services	364	6.9	8.1
62 Health care and social assistance	686	13.0	12.4
71 Arts, entertainment and recreation	111	2.1	2.0
72 Accommodation and food services	422	8.0	6.6
81 Other services (except public administration)	174	3.3	4.2
91 Public administration	357	6.8	9.8

Source: McSweeney & Associates from Manifold Data Mining Inc. Superdemographics 2015.

Note: Labour force resides in Queens County, but may not necessarily work there. See Section 3.4.

[14] North American Industry ClassificationSystem 2002 - 20% sample data.

3.4 Place of Work/Commuter Flow

In examining where the Queens County resident labour force works, the data shows that:

- Approximately three-quarters of Queens County residents work within Queens County.
- Most Queens County residents who work outside the county are working in Bridgewater.
- More workers commute out of Queens County than commute into Queens County.

Table 14: Where the Queens County Resident Labour Force Works, 2011

Place of Residence / Place of Work	Total	Male	Female
Queens, Regional Municipality / Shelburne, Town	35	25	10
Queens, Regional Municipality/ Queens, Regional Municipality	2,370	1,080	1,290
Queens, Regional Municipality/ Annapolis, Subdivision of County Municipality	35	20	10
Queens, Regional Municipality/ Lunenburg, Municipal District	65	35	35
Queens, Regional Municipality/ Bridgewater, Town	450	245	205
Queens, Regional Municipality/ Lunenburg, Town	35	35	0
Queens, Regional Municipality/ Halifax, Regional Municipality	130	70	60
Queens, Regional Municipality/ Victoria, Subdivision of County Municipality	60	0	50
Total workforce residing in Queens County	**3,180**	**1,510**	**1,660**
Total resident labour force with a usual place of work outside of Queens County	*810*	*430*	*370*
Percent of residents declaring a place of work outside of Queens County	*25.5%*	*28.5%*	*22.3%*

Source: McSweeney & Associates Statistic Canada, Commuting Flow; http://bit.ly/1mhams3

Table 15: Place of Residence for Persons Working in Queens County, 2011

Place of Residence / Place of Work	Total	Male	Female
Queens, Regional Municipality/ Queens, Regional Municipality	2,370	1,080	1,290
Lunenburg, Municipal District / Queens, Regional Municipality	140	40	100
Bridgewater, Town / Queens, Regional Municipality	85	45	40
West Hants, Municipal District/ Queens, Regional Municipality	80	25	55
Total workforce working in Queens County	**2,675**	**1,190**	**1,485**
Total non-resident workforce commuting to work inQueens County	*305*	*110*	*195*
Percent of workers (non-residents) commuting to work in Queens County	*11.4%*	*9.2%*	*13.1%*

Source: McSweeney & Associates, Statistic Canada, Commuting Flow; http://bit.ly/1mhams3

3.5 General Wages by Occupation

The following table shows the general wage levels associated with a variety of occupations in southern Nova Scotia, which are applicable to Queens County.

Table 16: General Wages (Southern Region, Nova Scotia) by Occupation[15]

Category	Low Wage ($/hour)	Average Wage ($/hour)	High Wage ($/hour)
Senior Government Managers and Officials (NOC 0012-0)	21.36	34.30	53.30
Managers in Health Care (NOC 0311-0)	23.80	34.87	45.64
Restaurant and Food Service Managers (NOC 0631-0)	12.00	13.60	21.00
Supervisors, Plastic and Rubber Products Manufacturing (NOC 9214-B)	22.54	26.02	32.93
Sawmill Machine Operators (NOC 9431-C)	11.00	15.50	18.73
Labourers in Fish Processing (NOC 9618-D)	10.30	12.00	18.55
Metalworking Machine Operators (NOC 9514-C)	13.00	17.00	27.40
Other Financial Officers (NOC 1114-A)	16.25	25.96	47.18
Administrative Officers (NOC 1221-B)	12.00	18.50	27.78
Purchasing and Inventory Clerks (NOC 1474-C)	10.85	15.87	25.34
Electrical and Electronics Engineers (NOC 2133-A)	19.23	35.67	47.57
Retail Trade Supervisors (NOC 6211-B)	10.50	13.94	23.00
Truck Drivers (NOC 7411-C)	11.92	15.38	25.00
Conservation and Fishery Officers (NOC 2224-B)	17.74	27.31	33.00
Cashiers (NOC 6611-D)	10.30	10.30	12.75
Contractors and Supervisors, Heavy Construction Equipment Crews (NOC 7217-B)	16.15	23.85	35.00
Heavy-Duty Equipment Mechanics (NOC 7312-B)	14.00	22.00	33.65
Managers in Health Care (NOC 0311-0)	23.80	34.87	45.64
Registered Nurses (NOC 3152-A)	17.61	32.33	38.46
Secondary School Teachers (NOC 4141-A)	17.50	29.81	40.63
Chemical Technologists and Technicians (NOC 2211-B)	10.30	23.80	35.77

Source: Produced by Human Resources and Skills Development Canada's Labour Market Information Service, Report generated on March 19, 2014.
http://www.jobbank.gc.ca/LMI_report_area.do?area=8961&reportOption=wage

[15]For more wage rates please visit: http://www.jobbank.gc.ca/home-eng.do

3.6 Economic History and Key Sectors

Queens County has reinvented its economy several times throughout its history, as it weathered passing economic storms and remained vibrant and vital. The lasting impact of this vibrant economic history can still be seen in the major employers (Section 3.7) and industry strengths (3.2 & 3.3).

Fishery
From the very beginning of Queens County's settled history, fishing has been a way of life. The coast of Queens County is dotted with natural sheltered harbours, many of which have played host to fishing fleets and fish plants for more than two hundred years. There are still strong fishing fleets in Port Mouton, Port Medway, Moose Harbour, and Brooklyn.

For many local families, the lobster fishery has been a reliable industry for generations. In recent years, aquaculture has become a prominent feature in Liverpool Bay.

Privateering and Shipbuilding
The shipbuilding industry played an important role in Queens County's early social and economic history, particularly in the town of Liverpool, whose shipbuilders earned a reputation for their fine work. Privateering also proved to be a successful economic pursuit in Liverpool, as the town financed and manned many privateer vessels during the American Revolution, the Napoleonic Wars, and the War of 1812.

For a short time, the port of Liverpool was second only to that of Halifax in the ranks of Nova Scotia ports. Between 1855 and 1925 there were seventeen shipyards in various locations throughout Queens County, including Liverpool, Milton, Brooklyn, Port Medway, Port Mouton, and Hunts Point.

Forestry
Historically, the forestry industry has helped build connections among the communities of Queens County, as logging camps in North Queens sent logs down the Mersey River for lumber, pulp wood, and shipbuilding in Liverpool.

In 1929 the Bowater Mersey Paper Company was established in Brooklyn, leading to the demise of many smaller sawmills and logging camps. Bowater prospered and became a huge economic generator for the area, employing generations of families, spurring business development, and building infrastructure throughout the county.

Although Bowater closed in 2012, forestry is still a major industry in the area, and secondary processing and innovative uses of forest products are now important areas of economic development.

Agriculture
The main community in North Queens is Caledonia, which was first settled in 1799 and still retains its largely agrarian character. Lush meadows make Caledonia ideal for raising livestock, and crops such as wild blueberries and vegetables are easily grown in the fertile soil.

The longest-running agricultural county fair in Nova Scotia was first held in Caledonia in 1880. Since 1886, the Queens County Fair has taken place every September at a heritage property in Caledonia, celebrating the rich agricultural roots of this part of Queens County.

Gold Mining

Though the gold rush has long since left Queens County, at one time it was a famed part of Queens County's economy. Gold was discovered in the area of Molega in the early 1880's, and a total of approximately 75 gold veins were eventually found there. Throughout the late 1800's and early part of the twentieth century, other parts of Queens County became gold mining hotspots, such as Whiteburn, Brookfield, and Pleasantfield.

Tourism

Early in the 20th century, salmon were plentiful in the Medway River, and the fishing season extended from February to August. As increasing numbers of rich Americans came to Queens County to enjoy luxurious hunting and fishing lodges, guiding and hunting became lucrative endeavours.

Today, tourism remains a major economic generator for Queens County, with an exciting cultural history and abundant beautiful scenery providing a vibrant backdrop. Many Queens tourist accommodations have been around for decades, including Lane's Privateer Inn, White Point Beach Resort, and the Whitman Inn.

With two National Parks, various provincial and municipal parks, the Atlantic Ocean, white sand beaches, hiking and biking trails, and a variety of lakes and waterways, Queens is still a magnet for outdoor enthusiasts and for people seeking to escape the bustle of city life.

Creative Economy

Before the first European settlers came to Queens County, the First Nations Mi'kmaq people had a rich artistic tradition that included music, dance, decorative arts, and storytelling. They also produced their own household goods and were proficient spinners, weavers, knitters, and carvers. Many of these traditional skills and artistry are still practiced today and contribute to today's burgeoning creative economy in Queens.

Queens is home to many talented artists, writers, musicians, photographers, crafters, and performing artists, who are inspired by their beautiful surroundings and maritime heritage. With the advent of technology, our artistic endeavours have expanded to include digital artwork, graphic design, web design, and videography. Recognized as an important economic driver, the arts community enjoys the support of local government and businesses, and gives Queens a competitive advantage as a destination.

The cultural hub of Queens County is the former Liverpool Town Hall, which now houses an art and cultural centre and the historic Astor Theatre, a performing arts venue that has served the community for over 100 years and is Canada's oldest operating movie theatre. It is home to our local amateur dramatic society, the Winds of Change, and is a

cultural centrepiece for the region, bringing in performers from across Canada and the world, enriching the lives of residents and visitors alike.

Queens hosts several cultural events throughout the year - such as Privateer Days, the International Ukulele Ceilidh, Liverpool International Theatre Festival, Hank Snow Tribute, Queens County Fair, Port Medway Readers' Festival, and the Lighthouse Awareness Art and Craft Show - that bring in many visitors to the region and stimulate the economy.



3.7 Largest Employers

Table 17: Largest Private Sector Employers

Name	Sector	No. of Employees (approximate)
White Point Beach Resort	Accommodation and food services	160
Quarterdeck Beachside Villas & Grill	Accommodation and food services	32
Lane's Privateer Inn	Accommodation and food services	31
Best Western Plus Liverpool Hotel & Conference Centre	Accommodation and food services	24
HGS Canada	Administrative and support	180
Mersey Seafoods Ltd.	Agriculture, Forestry, Fishing	310
Weymouth Mink	Agriculture, Forestry, Fishing	20
Harry Freeman and Son Ltd.	Manufacturing	141
Kent Building Supplies	Manufacturing	25
Atlantic Superstore	Retail trade	100
PharmaChoice	Retail trade	33
Brady's Home Building Centre	Retail trade	22
Liverpool Home Hardware	Retail trade	15
Sobey's	Retail trade	55-60
Emera Brooklyn Power	Utility	29

Source: McSweeney & Associates from the Region of Queens Municipality

Table 18: Largest Public Sector Employers

Name	Sector	No. of Employees (approximate)
Region of Queens Municipality	Government	56
Queens General Hospital	Health care and social assistance	170
Queens Manor	Health care and social assistance	100
North Queens Nursing Home	Health care and social assistance	70
Hillsview Acres Home for Special Care	Health care and social assistance	29
Queens Place Emera Centre	Recreation	19

Source: McSweeney & Associates from the Region of Queens Municipality

4 Transportation

4.1 Highways

Queens County has two arterial highways:

- Highway 103 connects to Halifax in the east, and Shelburne and Yarmouth to the west.
- Highway 8 runs north and connects Queens County with Digby, the Bay of Fundy, and the Annapolis Valley.

Table 19: Distance to Urban Centres

Distance to Major Urban Centres		
	Km	**Miles**
Halifax, NS	147	91
Sydney, NS	525	326
Yarmouth, NS	159	99
Truro, NS	221	137
Boston, MA*(via Yarmouth-Portland ferry)*	865	537
New York, NY*(via Yarmouth-Portland ferry)*	1,200	746
Saint John, NB (*via Digby-Saint John ferry)*	540	336
Charlottetown, PE	452	281

Source: McSweeney & Associates from Google Maps

Table 20: Distance to Major US Border Crossings

Distance to Border Crossings		
	Km	**Miles**
St. Stephen NB / Calais ME *(via Digby-Saint John ferry)*	328	204
Woodstock NB / Houlton ME *(via Digby-Saint John ferry)*	646	401
Saint-Leonarde NB / Van Buren ME *(via Digby-Saint John ferry)*	552	343
Port of Yarmouth NS	159	99

Source: McSweeney & Associates from Google Maps

4.2 Rail Services

CN Rail (freight)
Canadian National is a leader in the North American rail industry. As a result of its acquisition of several North American rail companies within the last twenty years, as well as its partnership agreement with British Columbia Rail in 2004, CN is able to provide shippers with more options and greater reach in the rapidly expanding market for north-south trade. The intermodal terminal in Halifax is 150 kilometres away from Queens County (90 minutes by highway).

Headquarters:
935 de la Gauchetière Street West
Montreal, QC
H3B 2M9
Phone: 1-888-888-5909
Web: http://www.cn.ca/en/index.htm

Intermodal Terminals:
5271 Africville Road
Halifax, NS
B3K 5M1
Web: www.cn.ca/en/shipping-how-intermodal-terminals.htm

VIA Rail (passenger)
VIA Rail Canada is an independent Crown corporation established in 1978. VIA Rail operates passenger trains throughout Canada over a network spanning the country from the Atlantic to the Pacific oceans, and from the Great Lakes to Hudson Bay. The VIA Rail station in Halifax is 150 kilometres away from Queens County.

1161 Hollis Street
Halifax, NS
B3H 2P6
Phone: 888-842-7245

Mailing Address:
Customer Relations
VIA Rail Canada Inc.
PO Box 8116, Station "A"
Montréal, QC
H3C 3N3
Phone: 1-800-681-2561
Fax: 514-871-6104
Email: customer_relations@viarail.ca
Web: http://www.viarail.ca/

4.3 Airports

Halifax Stanfield International Airport (HSIA) is Atlantic Canada's principal full-service airport, offering direct flights to Boston, New York, London, U.K., and many other cities in the United States and Europe, as well as international flight options to the rest of the world. Welcoming more than three million passengers each year, HSIA is Canada's seventh busiest airport and is the only airport in Atlantic Canada to offer US Customs pre-clearance. In 2014 it was ranked the third best regional airport in North America (http://www.worldairportawards.com/Awards_2014/bestregionalairport_northamerica.htm), and consistently rates high in the Airport Service Quality Awards from Airports Council International.

The South Shore Regional Airport (CYAU) is located in Greenfield, Queens County, just over 20 kilometres north of Liverpool. The airport is operated by the South Shore Flying Club. Classified as a local commercial airport, this facility has a single paved runway 3,933 feet long by 75 feet wide. Ample tie-downs are available for light aircraft.

Halifax Stanfield International Airport (YHZ)
1 Bell Boulevard
Enfield, NS
B2T1K2
Phone: 902-873-4422
Web: www.hiaa.ca

South Shore Regional Airport (CYAU)
80 Airport Road
Greenfield, NS
B0T 1E0
Phone: 902-350-0022
Web:
www.regionofqueens.com/infrastructure/air-transportation

Other airports in the region include:

Yarmouth International Airport (YQI)
310 Forest Street
Yarmouth, NS
B5A 4A8
Phone: 902-742-6484
Web: www.yarmouthairport.ca

Digby Annapolis Regional Airport (YDG)
1266 Bloomfield Road
Digby, NS
B0V 1A0
Phone: 902-245-5885
Web: www.digbydistrict.ca/digby-annoplis-regional-airport.html

4.4 Ports

Port of Halifax
1215 Marginal Road
Halifax, NS
Web: www.portofhalifax.ca

Port of Yarmouth
233 Water Street
Yarmouth, NS
B5A 1M1
Web: http://www.portofyarmouth.com/

Port Mersey Commercial Park
77 Innovation Avenue, Brooklyn, NS
PO Box 1150, Liverpool, NS
B0T 1K0
For more information see insert.

Port of Shelburne
95 Water Street
Shelburne, NS
Web: http://www.portshelburne.com/

Brooklyn Marina*(Recreational)*
100 Shore Road, RR 1, Brooklyn
Queens County, NS
B0J 1H0
Phone: 902-354-4028
Web:
https://brooklynmarina2015.wordpress.com

Port of Digby
150 Water Street
Digby, NS
B0V 1A0
Web: http://www.portofdigby.ca/


Photo by: Amy MacGowan Photography

5 Clean Technology and Renewables

Clean technology and renewable energy is an emerging sector in Queens and we are making great strides towards a presence on the global green energy map. Since 1929 the Mersey River Hydro System has produced more than enough green energy to power the households within the county (generating 42 megawatts). Looking to the future - with the current transformation of the former pulp and paper mill into the Port Mersey Commercial Park site, some exciting bioenergy developments will be located there during the demonstration phase, prior to upscaling to full manufacturing capacity.

On a wider scale, Nova Scotia's clean technology industry attracts considerable international attention. The province's natural energy resources have led to significant clean technology research and development and large-scale renewable energy projects.

Several of the province's universities have research and development expertise in the Clean Technology sector and are leading the way in clean tech research and development. For instance, Dalhousie University's Research in Energy, Advanced Materials and Sustainability (DREAMS) program trains post-graduate students in fields such as solar, thermo-electric, and energy harvesting materials. In addition, Acadia University's Centre for Estuarine Research (ACER) helps explore the impact of tidal turbines on the Bay of Fundy. Nova Scotia is also home to Cape Breton University's Verschuren Centre for Sustainability in Energy and the Environment, which is engaged in breakthrough research on innovative and sustainable solutions to energy and environmental issues.

Nova Scotia's key sectors in this industry are wind, forest/biomass, solar and tidal.

5.1 Renewable Energy Storage

Widely considered to be the "Holy Grail" of renewable energy technology a project to store renewable energy in Queens was recently announced. It will make green energy available when needed, not just when the wind blows or the sun shines. This could pave the way for global attention on the Port Mersey Commercial Park. Watts Wind Energy Inc. will be installing wind turbines (see 5.2) connected to the electrical grid and will work with LightSail to store surplus energy in compressed-air storage technology in a partnership venture called Unify Energy Inc. http://unifyenergy.ca .

5.2 Wind

Nova Scotia has a tremendous wind resource. With some of the highest average wind speeds in Canada, a wind turbine placed in Nova Scotia can produce large amounts of cost-effective power.

As part of the recent announcement referenced in 5.1 above, a 3.6 megawatt project was announced by Watts Wind, in conjunction with Nova Scotia Energy under their COMFIT Program, which will see the construction of three turbines by the end of 2016 at a location 5 km away from the main Port Mersey Commercial Park. http://wattswind .

Table 21: Wind Potential

	Wind Speeds on land (metres per second)
Wind Resources at 80m Above Ground Level	6.01 - 6.5
Wind Resources at 50m Above Ground Level	5.01 - 5.5
Wind Resources at 30m Above Ground Level	4.51 - 5.0
	Wind Speeds, up to 10 KM offshore (metres per second)
Wind Resources at 80m Above Ground Level	7.51 - 8.0
Wind Resources at 50m Above Ground Level	6.51 - 7.0
Wind Resources at 30m Above Ground Level	4.51 - 5.0

Source: http://www.nswindatlas.ca/

5.3 Forest & Biomass

Another exciting development for the Port Mersey Commercial Park is the demonstration project of a company called CelluFuel to locate their pioneering wood fibre-to-diesel pilot plant at the Brooklyn location. Using state-of-the-art proven technology from Europe, woody biomass will be transformed into renewable diesel fuel.

In addition, Emera's Brooklyn Energy Corporation generates 30 megawatts of power from biomass fuelled cogeneration plant. Its steam generation capabilities have many applications for other industries today.

5.4 Solar

Nova Scotia receives an average of over 1,000 kilowatt-hours of solar irradiation per square metre per year. If harnessed, this solar energy resource could contribute significantly to Nova Scotia's energy production. Statistics from Natural Resources Canada (NRCan) show that solar photovoltaics have a comparably high potential in the region.

Table 22: Solar PV Potential, KwH/kW

Tilt=90°	South-facing vertical	South-facing, tilt=latitude	South-facing, tilt=latitude +15°	South-facing, tilt=latitude -15°
January	59	59	63	53
February	68	74	75	68
March	80	102	99	99
April	60	96	88	99
May	58	109	96	117
June	52	108	93	119
July	57	114	99	125
August	65	114	102	120
September	73	105	100	105
October	73	87	88	82
November	54	58	60	52
December	50	49	53	44
Annual	**749**	**1,074**	**1,015**	**1,081**

Source: http://pv.nrcan.gc.ca/

5.5 Tidal

The Bay of Fundy is internationally known for having the largest tidal range in the world. Its vast hourly inflows and outflows of water highlight the potential of tidal technology to deliver clean, renewable power for generations to come. Research facilities, such as the Fundy Ocean Research Center for Energy (FORCE), are already working in the area.



6 Taxes and Utilities

6.1 Local Property Tax Rates

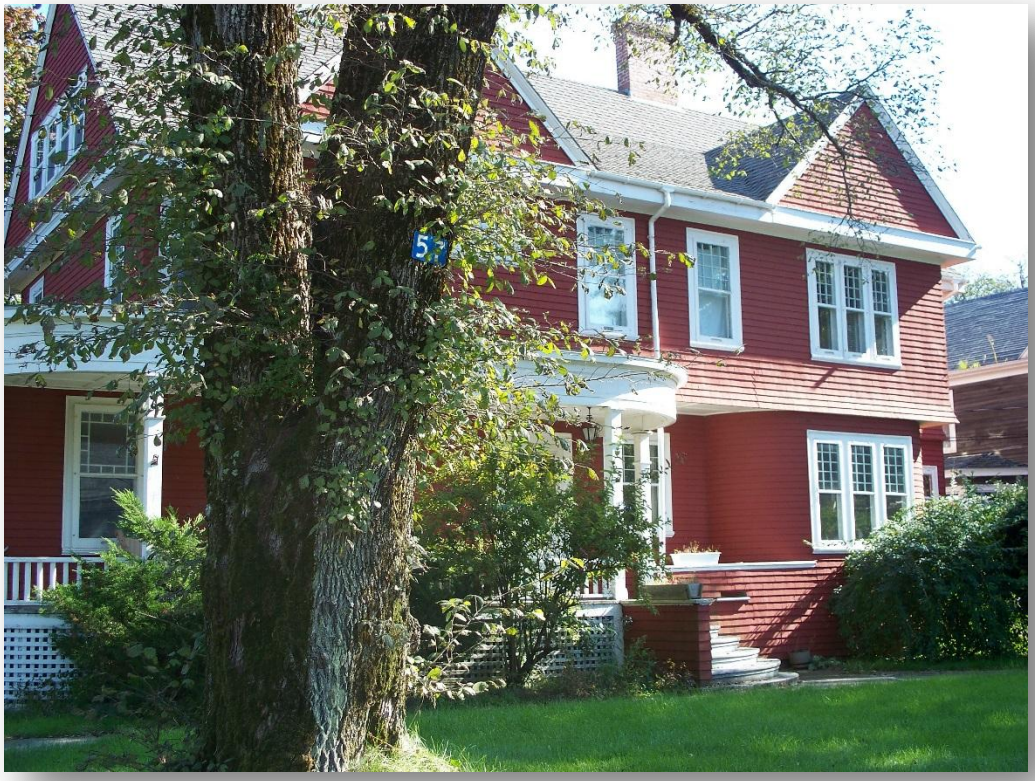
The Region of Queens Municipality has competitive tax rates. Liverpool has the third lowest commercial rate compared to other Nova Scotia towns. The residential county rate ranks eleventh lowest among all of Nova Scotia municipalities, for 2015/2016 tax year.

Table 23: Local Property Tax Rates[16], 2016/2017

Classifications	Rural Queens	Liverpool
Residential / Resource	$1.02	$1.90
Commercial	$2.12	$3.00
Rates from April 1, 2016 – March 31, 2017		

* An additional area rate of $0.06, for all classifications, is applicable in Brooklyn and area.

Source: http://www.regionofqueens.com/municipal-services/finance/property-taxes/tax-rates



[16]Property taxes in the Region of Queens Municipality are calculated by applying the applicable tax rate to every $100 of assessed property value, as determined by Property Valuation Services. HST is not applicable. Tax rates are **inclusive** of fire hydrants, street lights, and paving.

6.2 Federal and Provincial Income Tax Rates

Table 24: Corporate Taxes – General Corporation – Rates 2015 & 2016

	Manufacturing & Processing (M & P) Income	Active Business Income	Investment Income[17]
Federal rates			
General corporate rate	38.0%	38.0%	38.0%
Federal abatement	(10.0)	(10.0)	(10.0)
	28.0	28.0	28.0
M & P deduction	(13.0)	0.0	0.0
Rate reduction	0.0	(13.0)	(13.0)
Gross federal Rate	15.0	15.0	15.0
Provincial/Territorial Rates			
Nova Scotia	**16.0**	**16.0**	**16.0**

	Manufacturing & Processing (M & P) Income	Active Business Income	Investment Income
Federal and Provincial Territorial Tax Rates for Income Earned by a General Corporation Effective January 1, 2015 and 2016[18]			
Nova Scotia	31.0%	31.0%	31.0%

Source: http://www.kpmg.com/Ca/en/IssuesAndInsights/ArticlesPublications/Pages/taxrates.aspx

[17]The federal and provincial tax rates shown in the tables apply to investment income earned by general corporations other than capital gains and dividends received from Canadian corporations. The rates that apply to capital gains are one-half of the rates shown in the tables. Dividends received from Canadian corporations are deductible in computing regular Part I tax, but may be subject to Part IV tax, calculated at a rate of331/3%.

[18]The federal and provincial tax rates shown in the tables apply to income earned by corporations other than Canadian-controlled private corporations (CCPCs). A general corporation typically includes public companies and their subsidiaries, that are resident in Canada, and Canadian-resident private companies that are controlled by non-residents. For tax rates applicable to CCPCs, see the tables "Federal and Provincial/Territorial Tax Rates for Income Earned by a CCPC Effective January 1, 2015 and 2016" and "Combined Federal and Provincial/Territorial Tax Rates for Income Earned by CCPC Effective January 1, 2015 and 2016".

Table 25: Corporate Taxes – Canadian Controlled – Rates 2015 & 2016

	Small Business Income up to $425,000[19]	Small Business Income between $425,000 and $500,000	Active Business Income[20]	Investment Income[21]
Federal rates				
General corporate rate	38.0%	38.0%	38.0%	38.0%
Federal abatement	(10.0)	(10.0)	(10.0)	(10.0)
	28.0	**28.0**	**28.0**	**28.0**
Small business deduction[22]	(17.0)	(17.0)	0.0	0.0
Rate reduction[23]	0.0	0.0	(13.0)	0.0
Refundable Tax[24]	0.0	0.0	0.0	6.7
	11.0	**11.0**	**15.0**	**34.7**
Provincial/Territorial Rates				
Nova Scotia[25]	**3.0/16.0**	**16.0**	**16.0**	**16.0**

	Small Business Income up to $425,000	Small Business Income between $425,000 and $500,000	Active Business Income	Investment Income
Federal and Provincial/Territorial Tax Rates for Income Earned by a CCPC Effective March 31, 2015 and 2016				
Nova Scotia	14.0/27.0	27.0%	31.0%	50.7%

Source: http://www.kpmg.com/Ca/en/IssuesAndInsights/ArticlesPublications/Pages/taxrates.aspx

[19]See the table "Small Business Income Thresholds for 2015 and 2016" for the federal and provincial small business income thresholds. Manitoba and Nova Scotia's provincial small business income thresholds are the only thresholds below the federal amount. For these provinces, a median tax rate applies to active business income between the provincial and federal threshold. The median tax rate is based on the federal small business rate and the applicable provincial general active business rate. For example, in 2015, Nova Scotia's combined rate on active business income between $350,000 and $500,000 is 27% (i.e., 11% federally and 16% provincially).

[20]The general corporate tax rate applies to active business income earned in excess of$500,000. See the table "Small Business Income Thresholds for 2015 and 2016" for the federal and provincial small business income thresholds. CCPCs that earn income from manufacturing and processing activities are subject to
the same rates as those that apply to general corporations (see the tables "Federal and Provincial/Territorial Tax Rates for Income Earned by a General Corporation Effective January 1, 2015 and 2016" and "Combined Federal and Provincial/Territorial Tax Rates for Income Earned by a General Corporation Effective January 1, 2015 and 2016").

[21]The federal and provincial tax rates shown in the tables apply to investment income earned by a CCPC, other than capital gains and dividends received from Canadian corporations. The rates that apply to capital gains are one-half of the rates shown in the tables. Dividends received from Canadian corporations are deductible in computing regular Part I tax, but may be subject to Part IV tax, calculated at a rate of 331/3%.

[22] Corporations that are CCPCs throughout the year may claim the small business deduction (SBD). In general, the SBD is equal to 17% of the least of three amounts — active business income earned in Canada, taxable income and the small business income threshold.

[23] A general tax rate reduction is available on qualifying income. Income that is eligible for other educations or credits, such as small business income, M & P income and investment income subject to the refundable provisions, is not eligible for this rate reduction. The general rate reduction does not apply to the portion of the taxable income of a corporation earned from a "personal services business".

[24] The refundable tax of 62/3% of a CCPC's investment income and capital gains, as well as20% of such income that is subject to regular Part I tax, is included in the corporation's Refundable Dividend Tax on Hand (RDTOH) account. When taxable dividends (eligible and non-eligible) are paid out to shareholders, a dividend refund equal to the lesser of 331/3%of the dividends paid or the balance in the RDTOH account is refunded to the corporation.

[25] Nova Scotia's small business income threshold is $350,000. Income greater than this threshold is subject to Nova Scotia's general income tax rate of 16%.

Table 26: Combined Federal & Nova Scotia Tax Brackets and Tax Rates, 2015

2015 Marginal Tax Rates				
			Canadian Dividends	
Taxable Income ($CDN)	Other Income	Capital Gains	Eligible Dividends	Non-Eligible Dividends
first $29,590	23.79%	11.90%	-0.11%	10.94%
over $29,590 up to $44,701	29.95%	14.98%	8.39%	18.21%
over $44,701 up to $59,180	36.95%	18.48%	18.05%	26.47%
over $59,180 up to $89,401	38.67%	19.34%	20.42%	28.50%
over $89,401 up to $93,000	42.67%	21.34%	25.94%	33.22%
over $93,000 up to $138,586	43.50%	21.75%	27.09%	34.20%
over $138,586 up to $150,000	46.50%	23.25%	31.23%	37.74%
over $150,000	50.00%	25.00%	36.06%	41.87%

Source: http://www.taxtips.ca/taxrates/ns.htm

Table 27: Sales Tax

Sales Tax	2015
HST (harmonized sales tax)	15%

Source: http://www.cra-arc.gc.ca/tx/bsnss/tpcs/gst-tps/rts-eng.html



Table 28: Employer Payroll Related Expenses

Employee Benefit Costs	Mandatory by Employer	Common Practice for Employers
Canada Pension Plan (CPP) to maximum premium of $2425.00/year	4.95%	4.95%
Employment Insurance Commission to employer maximum premium of $1,279.15/year	1.88%	1.88%
Workers Compensation Board of Nova Scotia varies (depends on industry see http://www.wcb.ns.ca/app/DocRepository/5/BrochuresPublications/Rate_Book_2014_REV1.pdf - ranges from $0.59 to $13.11)		
Vacation	4% (2 weeks - a vacation of two weeks after 12 months of work and within the following 10 months) OR 6% (3 weeks -if employed with the same employer for 8 years)	6% (3 weeks)
Paid Public/Statutory Holidays	1.92% (5 days)	3.46% (9 days)
Pension Contribution	5.4% (average)	5.4% (average)

Sources: http://www.cra-arc.gc.ca/tx/bsnss/tpcs/pyrll/clcltng/ei/cnt-chrt-pf-eng.html; http://www.wcb.ns.ca/app/DocRepository/5/BrochuresPublications/Rate_Book_2014_REV1.pdf; http://growingnovascotia.ca/grow-your-agra-business/start-a-business/employee-benefits/;

Table 29: Minimum Wage

Employee Type	Wage
Inexperienced Employees	$10.10
Experienced Employees	$10.60
Effective April 1, 2015	

Source: http://novascotia.ca/lae/employmentrights/minimumwage.asp

6.3 Waste Management

The Region of Queens Waste Management Facility (landfill) is located at 3750 Highway 8, approximately 15 minutes north of Liverpool. Curbside collection is available throughout Queens County, bi-weekly, to residents and businesses.

Hours of Operation:
Weekdays: 8:00AM - 4:00 PM
Saturday: 8:00 AM - 2:00 PM
Closed Sundays and Holidays (New Year's Day, Heritage Day, Good Friday, Easter Monday, Victoria Day, Canada Day, Labour Day, Thanksgiving Day, Remembrance Day, Christmas Day)

Table 30: Landfill and Tipping Fees

Material		Generated Within Region of Queens		Generated Outside of Queens
		Residential	Commercial	
Residual Municipal Solid Waste		No Charge	$85.39/tonne	
Construction and Demolition Material	Sorted	No Charge	$37.95/tonne	$58.66/tonne
	Mixed	$61.36/tonne		
Blue Bag Recyclables		No Charge	$179.25/tonne	$179.25/tonne
Compostable Organic Material		No Charge	Actual	Actual + $6.00/tonne
Metal/White Goods		No Charge	$37.95/tonne	
Contaminated Soil		$49.36/tonne		
Ash Disposal		No Charge	$36.44/tonne	

Source: Region of Queens Municipality, http://www.regionofqueens.com/municipal-services/works/waste-management/tipping-fee-schedule



6.4 Electricity

Table 31: Hydro Rates – Nova Scotia Power

Residential – Homes, Condominiums, Apartments		
Rate Class	**Description**	**Rates That Apply**[26]
Residential	Consumption for a private residence for domestic or household use	Domestic Service Tariff Domestic Service Time-of-Day Tariff
Commercial – Educational Institutions, Businesses, Retail Stores, Office Buildings		
Rate Class	**Description**	**Rates That Apply**
Small commercial	Annual consumption is less than 32,000 kW/h	Small General Tariff
Commercial	Annual consumption is 32,000 kW/h or greater and the regular billing demand is less than 2,000 kV/A or 1,800 kW	General Tariff
Large Commercial	Consumption for any use except industrial, where the regular billing demand is 2,000 kV/A or 1,800 kW, and over	Large General Tariff
Industrial – Customers Using Electricity as an Energy Source in Manufacturing		
Rate Class	**Description**	**Rates That Apply**
Small industrial	Consumption for industrial use, including farming and processing, where the regular billing demand is less than 250 kV/A or 225 kW.	Small Industrial Tariff
Medium industrial	Consumption for any industrial customer having a regular billing demand greater than 249 kV/A (224 kW) but less than 2,000 kV/A (1,800 kW)	Medium Industrial Tariff
Large industrial	Consumption at the low voltage side of the bulk power transformer by any industrial customer having a regular billing demand of 2,000 kV/A or 1,800 kW, and over	Large Industrial Tariff
Extra Large industrial	Customer must commit to making no less than 20 MW available for interruption	One Part Real Time Pricing (RTP)
Other – Charitable Organizations, Street and Recreational Lighting		

[26] Information contained in the Rates That Apply column is linked text to the Nova Scotia Power Inc. website.

Rate Class	Description	Rates That Apply
Miscellaneous	Where none of Nova Scotia Power's standard tariffs apply (a customer is not centralized in one location, metering is impractical, seasonal lighting)	Outdoor Recreational Lighting
	Unmetered Rate Request Forms:	Street and Area Lighting Miscellaneous Lighting and Small Loads
	Misc Small Load (PDF) Lighting (PDF)	
Charitable	Businesses that qualify as a charitable or non-profit organization Charitable Organization Application Form (PDF)	Domestic Service Rate for Charitable Organizations
Demand Side Management Cost Recovery Rider and Fuel Adjustment Mechanism		
Rate Class	**Applicability**	**Rates That Apply**
Demand Side Management Cost Recovery Rider	This schedule applies to all electric rate classes with the exception of the Wholesale Market Non-Dispatchable Supplier Spill Tariff and the Mersey System Tariff (i.e., Mersey Basic Block).	Demand Side Management Cost Recovery Rider
Fuel Adjustment Mechanism (FAM)	This schedule is a mandatory rider to all electric rate schedules, except the following tariffs: Generation Replacement and Load Following, Extra High Voltage Time-of-Use Real Time Pricing, High Voltage Time-of-Use Real Time Pricing, Distribution Voltage Time-of-Use Real Time Pricing.	Fuel Adjustment Mechanism (FAM)

Source: www.nspower.ca

6.5 Water and Sewer

Table 32: Water and Sewer Charges[27]

Base Charges	Size of Meter	Cost
	Unmetered	$80.94
	5/8"	$39.23
	3/4"	$57.55
	1"	$94.18
	1 1/2"	$185.76
	2"	$295.65
	3"	$588.59
	4"	$918.37
Consumption Rate	Per cubic meter	$0.96
Minimum Bill	The minimum bill shall be the base charge	
Sewer Charge	Per quarter, per equivalent unit	$65.34

Source: Region of Queens Municipality, http://www.regionofqueens.com/municipal-services/finance/water-sewer-billing

6.6 Gas

Natural gas is not available in Queens County.

6.7 Steam

Steam is available at the Port Mersey Commercial Park in Brooklyn (see insert). Throughput capacity is an average of 50,000 lbs per hour (100,000 lbs at peak).



[27] Water and Sewer are only available in Liverpool, parts of Brooklyn and Milton. Municipal sewer is available in Caledonia.

7 Building and Development Related Fees

7.1 Development Related Fees

Table 33: Permit Fees

Type	Base Fee	Additional Fee
New Residential Construction (including new additions)	$20.00	+ $0.10 per square foot of liveable space, excluding unfinished basements
Commercial/Industrial	$30.00	+ $0.10 per square foot
Residential/Commercial	$15.00	+ $2.00 for every $1000 or part thereof of estimated value of work (locating/relocating)
All other new construction	$0.08 per square foot of usable space	
Temporary/Partial Building Permits	$4.00 for every $1000 or part thereof of estimated value of work	
Mini/Mobile Homes (locating/relocating)	$30.00	
Mini/Mobile Homes (concrete foundations)	$50.00	
Repairs/Renovations	$15.00	+ $2.00 for every $1000 or part thereof of estimated value of work (locating/relocating)
Demolition Permits	$20.00	
Occupancy Permits	Free	
Nova Scotia Power Service Installation	$20.00	
Change of Occupancy of an existing Building	$20.00	

Source: Region of Queens Municipality

Table 34: Application Fees

Type	Fee
Land Use Bylaw Amendment	$700.00
Municipal Planning Strategy Amendment	$700.00
Development Agreement	$700.00
Subdivision Application	$100.00
Development Permit	$10.00
Variance Application	$10.00
Zoning Confirmation Letter	$25.00
Copy of RQM Municipal Planning Strategy and Land Use Bylaw	$25.00
Copy of RQM Subdivision Bylaw	$10.00
Copy of RQM Municipal Services Specification Manual	$10.00

Source: Region of Queens Municipality

Table 35: Infrastructure Installation Fees

Building Fees	
Sewer Line Connection	$525.00
Sewer Line Connection with Lateral existing	$90.00
Water On/Off	$25.00

Source: Region of Queens Municipality

For further information, please contact:

Jill Cruikshank
Director - Economic Development
Region of Queens Municipality
PO Box 1264
249 White Point Road
Liverpool, NS
Canada
B0T 1K0
Phone: 902-354-5741
Email: jcruikshank@regionofqueens.com



8 Business Support Programs and Services

8.1 Government

Region of Queens Municipality
PO Box 1264
249 White Point Road
Liverpool, NS
B0T 1K0
Phone: 902-354-5741
Web: http://www.regionofqueens.com/

Nova Scotia Business Inc. (NSBI)
World Trade & Convention Centre
1800 Argyle Street, Suite 701
Halifax, NS
B3J 3N8
Phone: 902-424-6650
Web: http://www.novascotiabusiness.com

Access Nova Scotia
80 Logan Road
Bridgewater, NS
B4V 3J8
General Inquiry: 1-877-848-2578
Web:
http://www.novascotia.ca/snsmr/access/default.asp

Nova Scotia Business Inc. (NSBI)
Calvin Butler
218 Water Street, Unit 5 Loyalist Plaza
Shelburne, NS
B0T 1W0
Phone: 902-875-7425
Email: cbutler@nsbi.ca

Atlantic Canada Opportunities Agency
Mark Townsend
218 Water Street, Loyalist Plaza
PO Box 1267
Shelburne, NS
B0T 1W0
Phone: 902-875-7324
Email: mark.townsend@acoa-apeca.gc.ca

South Shore Opportunities, CBDC
PO Box 1204
Liverpool, NS
B0T 1K0
Phone: 902-354-2616
Web: www.southshoreopportunities.com

Bernadette Jordan, MP (Federal)
Bridgewater Office
Aberdeen Commercial Centre
129 Aberdeen Road, Suite 106
Bridgewater, NS
B4V 2S7
Phone: 902-527-5655
Fax: 902-527-5656
Email: Bernadette.Jordan@parl.gc.ca
Web:
http://www.parl.gc.ca/Parliamentarians/en/members/Bernadette-Jordan(88340)

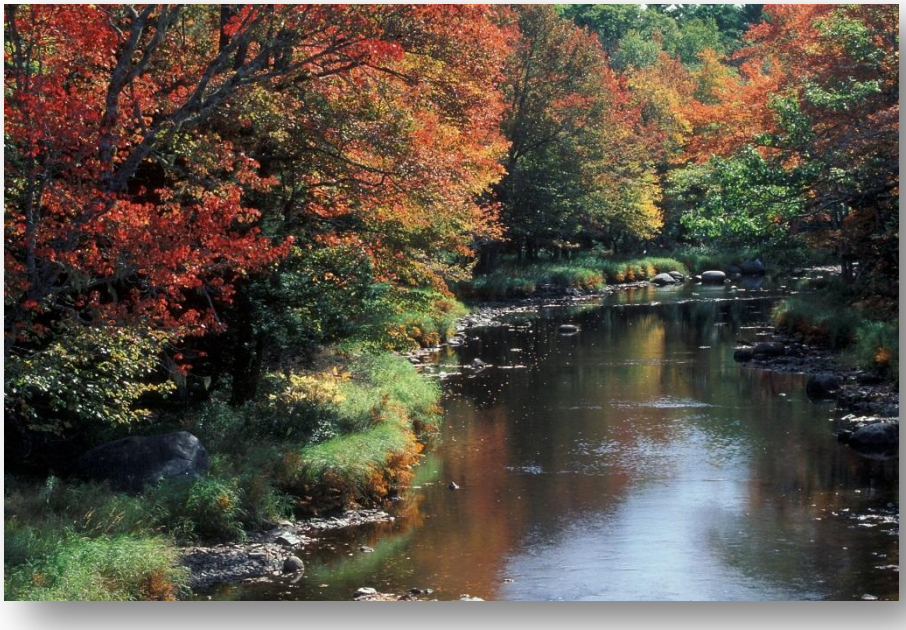
Sterling Belliveau, MLA (Provincial)
Liverpool Office
74 Water Street, PO Box 670
Liverpool, NS
B0T 1K0
Phone: 902-356-3073
Fax: 902-356-2164
Email:mlaqueens@eastlink.ca
Web: http://www.sterlingbelliveau.ca/

8.2 Non-Governmental Organizations

South Queens Chamber of Commerce
PO Box 1378
Liverpool, NS
B0T 1K0
Phone: 902-350-1826
Web:
http://www.southqueenschamber.com/

North Queens Board of Trade
PO Box 189
Caledonia, NS
B0T 1B0

Acadia Entrepreneurship Centre
373 King Street
Bridgewater, NS
B4V 1B1
Phone: 902-543-1067



8.3 Post-Secondary Education and Training

Nova Scotia Community College
Lunenburg Campus
75 High Street
Bridgewater, NS
B4V 1V8
Phone: 902-543-4608
Web: www.nscc.ca/

Nova Scotia Community College
Shelburne Campus
1575 Lake Road
Shelburne, NS
B0T 1W0
Phone: 902-875-8640
Web: www.nscc.ca/

Nova Scotia Agricultural College
Faculty of Agriculture
Agricultural Campus
PO Box 550
Truro, NS
B2N 5E3
Web: www.dal.ca/faculty/agriculture

Dalhousie University
6299 South Street
Halifax, NS
B3H 3J5
Phone: 902-494-2211
Web: www.dal.ca

Saint Mary's University
923 Robie Street
Halifax, NS
Canada, B3H 3C3
Phone: 902-420-5400
Web: www.smu.ca/

Mount Saint Vincent University
166 Bedford Highway
Halifax, NS
B3M 2J6
Phone: 902-457-6412
Web: www.msvu.ca/

University of King's College
6350 Coburg Road
Halifax, NS
B3H 2A1
Phone: 902-422-1271
Web: www.ukings.ca/

Acadia University
5 University Avenue
Wolfville, NS
B4P 2R6
Phone: 902-542-2201
Web: www.acadiau.ca

Université Sainte-Anne
1695 Route 1
Pointe-de-l'Église, NÉ
B0W 1M0
Phone: 902-769-2114
Web: www.usainteanne.ca/

Nova Scotia College of Art and Design (NSCAD University)
5163 Duke Street
Halifax, NS
B3J 3J6
Phone: 902-444-9600
Web: www.nscad.ca

There is a Nova Scotia Community College outreach program offered in Liverpool, Queens County.

8.4 Financial Services

Bank of Nova Scotia (ScotiaBank)
183 Main Street
Liverpool, NS
B0T 1K0
Phone: 902-354-3431
Web: www.scotiabank.com

Bank of Montreal (BMO)
43 Market Street
Liverpool, NS
B0T 1K0
Phone: 902-354-3407
Web: www.bmo.com

Royal Bank (RBC)
209 Main Street
Liverpool, NS
B0T 1K0
Phone: 902-354-5717
Web: www.rbcroyalbank.com

South Shore Opportunities, CBDC
PO Box 1204
Liverpool, NS
B0T 1K0
Phone: 902-354-2616
Web: www.southshoreopportunities.com



8.5 Real Estate Services

Anne Thomson Realty Ltd.
194 Main Street
Liverpool, NS
B0T 1K0
Phone: 902-354-3237
Web: www.annethomsonrealty.com

Walt MacDonald Real Estate
PO Box 1769
Liverpool, NS
B0T 1K0
Phone: 902-354-5775
Web: www.macdonaldrealestate.ns.ca/

Exit Realty Inter Lake
163 Main Street
Liverpool, NS
B0T 1K0
Phone: 902-354-4896
Web: www.exitinterlake.com

For a complete listing of industrial and business properties, visit http://www.mls.ca or http://www.regionofqueens.com/business/grow-your-business/opportunities.
Alternatively, please contact:

Jill Cruikshank
Director - Economic Development
Region of Queens Municipality
PO Box 1264
249 White Point Road
Liverpool, NS
Canada
B0T 1K0
Phone: 902-354-5741
Email: jcruikshank@regionofqueens.com

9 Quality of Life

Queens County comprises almost fifty different communities, all of which offer an outstanding quality of life for their residents. People who live in Queens enjoy a mild climate, modern educational and recreational facilities, affordable housing, easy access to a wide range of health services, and a progressive municipal government that is open to new ideas and new investments.

Life is relaxed here, even for people who are yet to reach retirement age. Many people move to Queens County so they can trade in their long stressful commutes for more leisure time with their family and friends. They like shopping at local farmers markets, volunteering their time to help charitable causes, and hearing strangers say hello as they pass by on the street - all are everyday occurrences here in Queens.

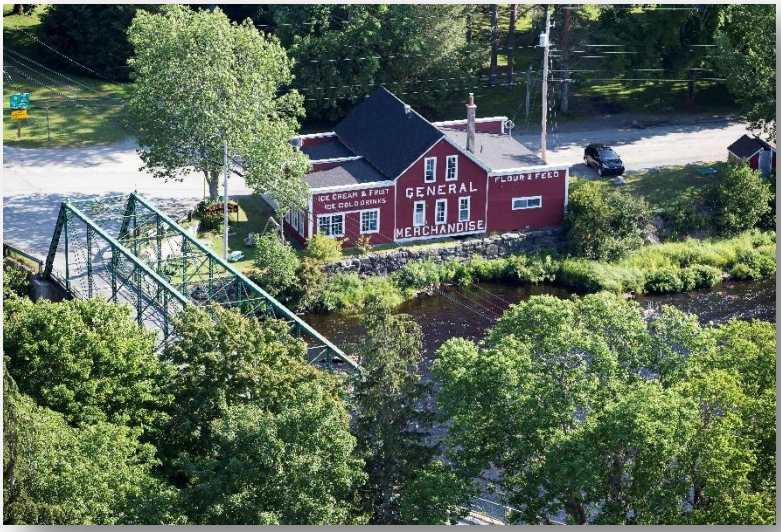
With its slower pace, historic sites, natural wonders, vibrant arts and culture scene, and innumerable outdoor recreational options, Queens County is a place where the elusive balance between work and play is easy to find.

9.1 Housing Characteristics

Table 36: Dwelling Characteristics, 2014

Characteristics	Queens County	Nova Scotia
Total number of occupied private dwellings	5,022	412,587
Average number of rooms per dwelling	6.7	6.74
Owned	4,100	118,806
Rented	921	240,055
Average value of dwelling $	175,000*	412,587

Source: McSweeney & Associates from Manifold Data Mining Inc. Superdemographics 2014. *Figure provided by local sources.



9.2 Health, Social and Community Services

9.2.1 Health and Social Services - Provincial

E-Health - Nova Scotia Telehealth Network
Phone: 1-800-889-5949
Phone: 902-470-7690 (Outside Nova Scotia)
Fax: 902-470-7692
Email: nsthnsch@nshealth.ca
Web: http://novascotia.ca/dhw/ehealth/telehealth/

The Nova Scotia Telehealth Network (NSTHN) is a video conferencing communications network that connects healthcare facilities across Nova Scotia. The NSTHN uses videoconferencing technologies to improve health services for patients, families and healthcare professionals.

811
Nova Scotians may access health information and advice by dialling 811. Registered Nurses are available 24 hours a day, 7 days a week to provide reassurance concerning general health issues and questions. Health information and advice may include self-care at home or a recommendation to see a care provider or visit a local emergency department.
(http://novascotia.ca/dhw/primaryhealthcare/811.asp)

211
Nova Scotians may access community and social services by dialling 211. There are over 4000 services to assist you to find what you need. Some of the services available include:

- Financial and social assistance
- Housing and utility help
- Food assistance and meal programs
- Seniors' services and home care
- Parenting and family programs
- Government program assistance
- Disability support services
- Volunteer organizations
- Newcomer services
- Mental health support
  and much more!

9.2.2 Regional Health Services

One of the cornerstones of health care in Queens is Queens General Hospital, which has recently undergone a $16 million expansion and renovation, the majority of which was funded by the community through over 900 individual and 40 business donors. In addition to the Emergency facilities, the Seeley Centre for Family Health is a Collaborative Care Centre housing multiple health professionals who have access to 15 exam rooms, offices for visiting professionals and a spacious waiting area. In addition, the J. & W. Murphy Medical wing is a 22-bed state of the art Medical Unit designed to meet the current and future needs of the community. Queens is fortunate to have an exemplary group of GP's and health professionals, who are dedicated to their community, as well as the caseload they serve and the health care students they inspire.

Queens General Hospital
175 School Street, PO Box 370
Liverpool, NS
B0T 1K0
Phone: 902-354-3436
Web:
www.southshorehealth.ca/about/hospitals/queens-general-hospital

QEII Health Sciences Centre
Halifax, Nova Scotia
Phone: 902-473-2700
Web:
http://www.cdha.nshealth.ca/about-us/our-facilities/qeii-health-sciences-centre

South Shore Regional Hospital
90 Glen Allan Drive
Bridgewater, NS
B4V 3S6
Phone: 902-543-4603
Web:
http://www.southshorehealth.ca/about/hospitals/south-shore-regional-hospital

North Queens Medical Centre
9698 Highway 8
Caledonia, NS
B0T 1B0
Phone: 902-682-2533



9.3 Elementary, Secondary and Adult Education

Schools in the Region of Queens Municipality are operated by the South Shore Regional School Board, which offers a number of programs and services to meet Queens County's educational needs. The School Board has 28 facilities, including standard schools, an adult high school, and transition and alternative programs for youth at risk.

Table 37: Queens County Schools

Elementary Schools			
School Name	**Location**	**Phone**	**Web**
Dr. John C. Wickwire Academy	311 Old Port Mouton Road Liverpool, NS	902-354-7660	http://www.djcwa.ednet.ns.ca/
Greenfield Elementary	5060 Highway 210 Greenfield, NS	902-685-5400	www.greenfield.ednet.ns.ca
North Queens School	40 West Caledonia Road Caledonia, NS	902-682-3500	http://nqcs.ednet.ns.ca/
Secondary Schools			
School Name	**Location**	**Phone**	**Web**
Liverpool Regional High School	104 College Street Liverpool, NS	902-354-7600	http://www.lrhs.ednet.ns.ca/
North Queens School	40 West Caledonia Road Caledonia, NS	902-682-3500	http://nqcs.ednet.ns.ca/
South Queens Middle School	157 Old Bridge Street, Liverpool, NS	902-354-7640	http://sqms.ednet.ns.ca/
Adult Education Centres			
School Name	**Location**	**Phone**	**Web**
Queens Adult High School	137 Old Bridge Street Liverpool, NS	902-354-7630	http://ssilc.ednet.ns.ca

Source: McSweeney & Associates and the Region of Queens Municipality

9.4 Emergency and Protective Services

Emergency Phone Number Phone: 911	***Royal Canadian Mounted Police*** Phone: 902-354-5721 or 1-800-803-7267	***IWK Regional Poison Centre*** Phone: 1-800-565-8161
Wife Assault Helpline Phone: 1-800-543-3999	***Telehealth Nova Scotia*** Phone: 1-800-889-5949	***Kids Help Phone*** Phone: 1-800-668-6868
Crime Stoppers Phone: 1-800-222-8477	***Problem Gambling Helpline*** Phone: 1-888-347-8888	***Environmental Spill Reporting*** Phone: 1-800-565-1633
Emergency Medical Care Inc. (EMC) Phone: 902-832-8320	***Greenfield Fire Department*** Phone: 902-685-2376	***Liverpool Fire Fighters Association*** Phone: 902-354-4530
Mill Village & District Fire Dept. Phone: 902-677-2098	***North Queens Fire Association*** Phone: 902-682-7277	***Port Medway Fire Department*** Phone: 902-677-2810
Queens County Ground Search & Rescue Phone: 902-350-1111	***North Queens Ground Search & Rescue*** Phone: 902-682-2143	**Queens Senior Safety Program** Phone: 902-350-0231
Charleston Fire Dept. Phone: 902-677-2558		



9.5 Recreation and Tourism

Whether you're living in Queens County, staying here for a vacation, or just passing through, a wide array of unforgettable recreational experiences await you.

Queens is the southern gateway to the UNESCO Southwest Nova Biosphere Reserve, where outdoor activities are always close at hand. Campgrounds at Kejimkujik National Park and National Historic Site, Thomas Raddall Provincial Park, and several other locations are great places for hiking, biking, canoeing, kayaking, cross-country skiing, and snowshoeing.

For a more sedate experience, let your spirit be renewed by stargazing at Kejimkujik's Dark Sky Preserve, or commune with nature while enjoying one of the county's many woodland trails, rivers, or lakes. Queens is also home to numerous walking trails, including Pine Grove Park in Milton, the Trestle Trail in Liverpool, and the Pocket Wilderness in Port l'Hebert.

Queens County's scenic coastal areas are a prime reason why Nova Scotia is known as "Canada's Ocean Playground." Visit one of our expansive white sand beaches for sunbathing, gentle strolls, and sandcastle building. For boaters, the South Shore Coastal Water Trail provides docks, parking, and ramps along the shorelines of Port Joli, Port Mouton, Hunts Point, Liverpool, Brooklyn, and Port Medway. And if you're looking to hang ten, the rolling waves of the Atlantic Ocean make coastal Queens a surfer's paradise.

If you're a sports and fitness fanatic, Queens has everything you need to get your fix. Queens Place Emera Centre is the largest sports and recreation venue in the County and is a modern multi-use facility that is home to an NHL-sized ice rink, a fitness centre, and an indoor walking track. The communities of Milton and Caledonia each have a public outdoor pool that offer lessons and public swims during the summer months. Golfers can tee off next to spectacular ocean scenery at White Point Beach Resort's 9-hole course, and the county is home to a number of basketball courts, softball fields, and tennis courts.

Arts and culture aficionados can visit the historic Astor Theatre and a host of smaller venues, where Maritime music, culture, and hospitality can be experienced firsthand. Queens Place Emera Centre also doubles as a performing arts venue, and hosts several large concerts every year. Previous performances have included Travis Tritt, Charley Pride, and the Nova Scotia Music Week Gala Concert.

In addition, Queens County hosts a number of annual cultural events and festivals, such as Privateer Days, the Queens County Fair, and the Hank Snow Tribute, which celebrates the life and music of our hometown country music hero (see section 9.6 of this document for a list of some Queens County events).

If you want to enjoy A Taste of Nova Scotia, numerous restaurants serve local cuisine such as our world-famous wild blueberry juice, smoked salmon, and Solomon Gundy (a derivative of smoked herring). Of course, this being Nova Scotia, fresh-caught lobster is

available almost anywhere. When it's time for a beverage, pop down to Liverpool's popular Hell Bay microbrewery and grab a "growler".

Make sure to contact any of our Visitor Information Centres to find out more about all the things you can do in Queens County.

Visitor Information Services:

Seasonal (May-October)

Liverpool Visitor Information Centre
32 Henry Hensey Drive,
Liverpool
Phone: 902-354-5721

Caledonia Visitor Information Centre
9864 Highway 8,
Caledonia
Phone: 902-682-2470

Year Round

Economic Development Department
264 White Point Road,
Liverpool
Phone: 902-354-5741

For more visitor information, visit: http://www.regionofqueens.com/visit

For more information on recreation and community groups/facilities:
http://www.regionofqueens.com/municipal-services/recreation/overview



9.6 Events

Table 38: Annual Events

Annual Events	
Name of Event	**Date**
Queens County Music Festival	April
Milton Days	May
Liverpool International Theatre Festival (* Bi-annually in even years)	May
Horse Pull	May
Privateer Farmers Market	May – October
Caledonia Farmers Market	May – October
Privateer Days	June
Father's Day Country Music Festival	June
Ox Pull	June
Canada Day Celebrations	July
MudFest	July
Kejimkujik Storytelling Festival	July
Port Medway Readers Festival	July - August
Lighthouse Art Show	July – August
Summerville Family Beach Party	July
Greenfield Plank Salmon Supper	July
Hank Snow Tribute	August
30 Mile Yard Sale	August
Kejimkujik Canoe Festival	August
Seaside Craft Show	September
Queens County Fair	September
Ukulele Ceilidh (*Bi-annually in odd years)	October
Thanksgiving Weekend at Kejimkujik	October
Christmas on the Mersey	December
North Queens Santa Claus Parade	December
Frank Mills at the Astor	December
Kiwanis Christmas Concert	December
Privateer Day Holiday Homes Tour	December

Source: Region of Queens Municipality

For a complete listing of events, please visit http://www.regionofqueens.com/visit/events.

9.7 Local Media

Table 39: Newspapers

Newspaper	Contact
The Queens County Advance	Barb McKenna (Editor) 902-354-2455 barb.mckenna@tc.tc
The Chronicle Herald and South Shore Breaker	1-800-563-1187 (newsroom) Chris Lambie (interim South Shore Reporter) clambie@herald.ca
LighthouseNOW Progress Bulletin	1-888-543-2457 902-543-2457 hello@lighthousenow.ca
Shelburne Coastguard	902-875-3244 info@thecoastguard.ca

Source: Region of Queens Municipality



Photo by: Transcontinental Media

Table 40: Radio Stations

Radio Station	Affiliation
QCCR – 99.3 FM	CJQC- FM
CKBW – 94.5 FM	CKBW – FM
Country – 100.7 FM	CKHJ – FM
CBC Radio – 97.1 FM	CBC - FM

Source: Region of Queens Municipality

Table 41: Cable Service and Television

Name	Phone
Eastlink – Residential Services	1-888-345-1111
Eastlink – Business Services	1-877-813-1727
TV Station	**Affiliation**
CBC – Nova Scotia	CBC
CTV – Atlantic	Bell Media
Global Halifax	Shaw Media Inc.
Eastlink TV	Eastlink

Source: Region of Queens Municipality

9.8 Communications Infrastructure

Table 42: Communications Infrastructure

Service	Company Name
Local Internet Provider	Bell Aliant (fibre), Eastlink
Satellite TV	Bell Satellite TV

Source: Region of Queens Municipality



Appendix 1 –Business Incentives and Government Programs

Funding Type	Program Name	Web
Capital	Business Development Bank of Canada	http://www.bdc.ca/en/home.htm
Capital	Canada Small Business Financing Program - Industry Canada	http://www.ic.gc.ca/eic/site/csbfp-pfpec.nsf/eng/Home
Capital	Futurpreneur Canada (Youth Business Start-Up Program)	http://www.futurpreneur.ca/eng
Capital	Community Economic Development Investment Fund	http://www.novascotia.ca/business/cedif/
Capital	Immigrant Small Business Loan Program	www.cua.com/Home/ProductsAndServices/BusinessBanking/SmallBusinessFinancingProgram/Immigrant/
Capital	Innovacorp Early Stage Investment	https://innovacorp.ca/what-we-do-you
Capital	NSBI Business Support	http://www.novascotiabusiness.com/en/home/businesssupport/default.aspx
Capital	NSBI Venture Capital	http://www.novascotiabusiness.com/en/home/venturecapital/default.aspx
Capital	Nova Scotia Small Business Loan Guarantee Program	www.cua.com/Home/ProductsAndServices/BusinessBanking/SmallBusinessFinancingProgram/NS/
Tourism	Tourism Development Investment Fund	http://novascotiatourismagency.ca/tourism-development-investment-fund
Tourism	Tourism Industry Development Funding	https://novascotiatourismagency.ca/industry-development-funding
Tourism	Tourism Marketing Partnership Programs	http://novascotiatourismagency.ca/tourism-marketing-programs
Tourism	Tourism Tour Operator Partnership Program	http://novascotiatourismagency.ca/funding-programs-2
Capital, Commercialization, Energy, Research and Development	Cleantech - Sustainable Development Technology Canada	https://www.sdtc.ca/en/sdtc-applicants
Capital, Research and Development	Strategic Aerospace and Defence Initiative - Industry Canada	http://ito.ic.gc.ca/eic/site/ito-oti.nsf/eng/h_00022.html
Digital Media	Eastlink TV Independent Production Fund	http://www.novascotiabusiness.com/en/home/businesssupport/resourcesandfunding/eastlinkTVIPF.aspx
Digital Media	Film or Video Production Services Tax Credit (PSTC)	http://www.pch.gc.ca/eng/1268740529145

Funding Type	Program Name	Web
Energy	Community Feed-In Tariff Program	http://www.energy.novascotia.ca/renewables/programs-and-projects/comfit
Energy	Enhanced Net Metering	http://www.energy.novascotia.ca/enhanced-net-metering
Export	Canadian Commercial Corporation (CCC)	http://www.ccc.ca/eng/home.cfm
Export	Export Development Canada	http://www.edc.ca/EN/Pages/default.aspx
Export	Export Guarantee Program	http://www.edc.ca/EN/our-solutions/financing/Pages/export-guarantee-program.aspx
Export	Trade Missions	http://www.novascotiabusiness.com/en/home/exportandtrade/TradeMissions/default.aspx
Export, Research and Development	Going Global Innovation - Foreign Affairs and International Trade Canada	http://www.tradecommissioner.gc.ca/eng/science/document.jsp?did=88059
Human Resources and Training	Apprenticeship Job Creation Tax Credit - Canada Revenue Agency	http://www.cra-arc.gc.ca/tx/ndvdls/tpcs/ncm-tx/rtrn/cmpltng/ddctns/lns409-485/412/jctc-eng.html
Human Resources and Training	Canada Summer Jobs	http://www.servicecanada.gc.ca/eng/epb/yi/yep/programs/scpp.shtml
Human Resources and Training	Connect Canada Internship Program	https://www.connectcanadainternships.ca/home.htm
Human Resources and Training	Labour Market Partnerships	http://www.novascotia.ca/employmentnovascotia/programs/documents/ENSFactSheet-LMP.pdf
Human Resources and Training	Payroll Rebate	http://www.novascotiabusiness.com/en/home/locate/incentivesandtaxes/default.aspx
Human Resources and Training	START	http://www.novascotia.ca/employmentnovascotia/programs/start.asp
Human Resources and Training	Strategic Cooperative Education Incentive	http://www.novascotia.ca/econ/sep/scei/
Human Resources and Training	Student Employment Programs - Student Career Skills Development Program	http://www.novascotia.ca/econ/sep/scsdp/
Human Resources and Training	Student Employment Programs - Students In Business Program	http://www.studentsinbusiness.ca/
Human Resources and Training	Workplace Innovation and Productivity Skills Incentive	http://www.novascotia.ca/econ/pip/wipsi/
Human Resources and Training	Work-Sharing Program - Human Resources and Skills Development Canada	http://www.servicecanada.gc.ca/eng/work_sharing/index.shtml

Funding Type	Program Name	Web
Human Resources and Training, Research and Development	Canadian Institutes of Health Research - Innovation and Industry Programs	http://www.cihr-irsc.gc.ca/e/37788.html
Human Resources and Training, Research and Development	Industrial R & D for Companies	http://www.nserc-crsng.gc.ca/Business-Entreprise/FundingPrograms-ProgrammeDeSubventions/index_eng.asp
Human Resources and Training, Research and Development, Commercialization	Industrial Research Assistance Program - National Research Council Canada	http://www.nrc-cnrc.gc.ca/eng/ibp/irap/about/index.html
Research and Development	Canada Foundation for Innovation	http://www.innovation.ca/en
Research and Development	Communications Research Centre Canada - Industry Canada	http://www.crc.gc.ca/eic/site/069.nsf/eng/h_00022.html
Research and Development	Mitacs Accelerate	http://www.mitacs.ca/accelerate
Research and Development	Research and Development Tax Credit	http://www.novascotiabusiness.com/en/home/locate/incentivesandtaxes/default.aspx
Research and Development	Scientific Research and Experimental Development Tax Incentive Program - Canada Revenue Agency	http://www.cra-arc.gc.ca/sred/

Source: McSweeney & Associates

Appendix 2 – Queens County Road Map

